

## **Independent Auditor's Report**

## To the Members of BPI (India) Private Limited

### Opinion

We have audited the accompanying standalone financial statements of **BPI (INDIA) PRIVATE LIMITED** ("the Company"), which comprise the Balance Sheet as at 31st March 2020, the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Changes in Equity and Statement of Cash Flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information (hereinafter referred to as the "standalone financial statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 (the "Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("Ind AS") and other accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2020, the loss and total comprehensive income, changes in equity and its cash flows for the year ended on that date.

## **Basis for Opinion**

We conducted our audit of the standalone financial statements in accordance with the Standards on Auditing ("SA"s) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("ICAI") together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.



## Information Other than the Financial Statements and Auditor's Report Thereon

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Annual report but does not include the standalone financial statements and our auditor's report thereon.

Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information and, in doing so, consider whether such other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. The Annual report is not made available to us as at the date of this auditor's report. We have nothing to report in this regard.

# Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance, changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards specified under section 133 of the Act, read with the Companies (Indian Accounting Standards) Rules 2015, as amended. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.



Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements,
  whether due to fraud or error, design and perform audit procedures responsive to
  those risks, and obtain audit evidence that is sufficient and appropriate to provide a
  basis for our opinion. The risk of not detecting a material misstatement resulting
  from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Companies Act, 2013, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of
  accounting and, based on the audit evidence obtained, whether a material
  uncertainty exists related to events or conditions that may cast significant doubt on
  the Company's ability to continue as a going concern. If we conclude that a material
  uncertainty exists, we are required to draw attention in our auditor's report to the
  related disclosures in the financial statements or, if such disclosures are inadequate,



to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

 Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

## Report on Other Legal and Regulatory Requirements

- As required by the Companies (Auditor's Report) Order 2016, ("the Order") issued by the Central Government of India in terms of sun-section (11) of section 143 of the Act, we give in the "Annexure A" a statement on the matters specified in the paragraphs 3 and 4 of the said Order to the extent applicable.
- 2. As required by section 143(3) of the Act, we report that:
  - a. we have sought and obtained all the information and explanations which to the best our knowledge and belief were necessary for the purpose of our audit;
  - b. in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - c. the Balance Sheet, the Statement of Profit and Loss including other comprehensive income, the statement of change in equity and the Cash Flow Statement dealt with by the report are in agreement with the books of account;
  - d. in our opinion, the aforesaid standalone Ind AS financial statements comply with the Accounting Standards specified under section 133 of the Act,
  - e. on the basis of written representations received from the directors as on 31st March 2020 taken on record by Board of Directors, none of the directors is disqualified as



on  $31^{\rm st}$  March 2020, from being appointed as a director in terms of section 164 (2) of the Act;

- f. With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B";
- g. With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended, in our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors during the year is in accordance with the provisions of section 197 of the Act, read with schedule V of the act; and
- h. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - The Company does not have any pending legal litigation which would impact its financial position;
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

For J P Chawla & Co. LLP

Chartered Accountants

FRN. 001875N/N500025

per Rajat Chawla

Partner

Membership No.510745

Place: New Delhi Date: 17<sup>th</sup> June 2020



## "Annexure A" to the Independent Auditors' Report

Referred to in paragraph 1 under the heading 'Report on Other Legal & Regulatory requirement' of our report of even date to the financial statements of the Company for the year ended  $31^{\rm st}$  March, 2020:

- (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) As explained to us, a substantial part of the fixed assets have been physically verified by the management during the year and there is a regular programme of verification which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were identified on such verification.
  - (c) According to the information and explanations given to us and on the basis of our examination of the records of the company, the company does not have any immovable properties.
- ii. The inventory has been physically verified by the management during the year. In our opinion, the frequency of verification is reasonable, and all material discrepancies noticed on physical verification of inventories have been properly dealt within in the books of account.
- iii. According to the information and explanation given to us, the company has not granted any loans, secured or unsecured to companies, firms, Limited Liability partnerships or other parties covered in the Registered maintained under section 189 of the Act. According, the provisions of the paragraph 3 (iii) (a) to (c) of the Order are not applicable to the Company and hence not commented upon.
- iv. In our Opinion and according to information and explanation given to us, the company has not made any transaction in respect of loans, investment, guarantees, and security under section 185 and 186 of the companies Act, 2013. Accordingly, the provision of the clause 3 (iv) of the Order are not applicable to the Company and hence not commented upon.
- v. The Company has not accepted any deposit from public and hence the directives issued by the Reserve Bank of India and the provisions of Section 73 to 76 or any other relevant provisions of the Act and the Companies (Acceptance of Deposit) Rules, 2014 with regard to the deposits accepted from the public are not applicable.
- vi. In our Opinion and according to information and explanation given to us, the maintenance of cost records not specified by the Central Government under section 148(1) of the Companies Act, 2013. Accordingly, the provision of the clause 3 (vi) of the Order are not applicable to the Company and hence not commented upon.



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vii. (a) According to information and explanation given to us and on the basis of our examination of the books of account, and records, the company has been generally regular in depositing undisputed statutory dues including provident fund, employee state insurance, Goods and Services Tax, cess with appropriates authorizes except Income Tax. As informed, provision relating to excise duty is not applicable.

According to the information and explanation given to us, undisputed dues in respect of income tax which were outstanding, as on the last day of the financial year concerned, for a period of more than six months from the date they became payable, are as follows:

| Name of the Statute  | Nature of Dues         | Amount<br>(Rs.) | Period to which<br>the amount<br>relates |
|----------------------|------------------------|-----------------|--|
| Income Tax Act, 1961 | Tax deducted at source | Rs.9,810/-      | FY 2019-20                               |
| Income Tax Act, 1961 | Tax deducted at source | Rs.60/-         | FY 2014-15                               |
| Income Tax Act, 1961 | Tax deducted at source | Rs.1,020/-      | FY 2013-14                               |
| Income Tax Act, 1961 | Tax deducted at source | Rs. 360/-       | FY 2012-13                               |
| Income Tax Act, 1961 | Tax deducted at source | Rs. 9,720/-     | FY 2011-12                               |
| Income Tax Act, 1961 | Tax deducted at source | Rs. 23,930/-    | FY 2010-11                               |
| Income Tax Act, 1961 | Tax deducted at source | Rs. 84,220/-    | FY 2009-10                               |
| Income Tax Act, 1961 | Tax deducted at source | Rs. 8,110/-     | FY 2008-09                               |
| Income Tax Act, 1961 | Tax deducted at source | Rs. 96,490/-    | FY 2007-08                               |

- (b) According to the information and explanation given to us, there are no dues of income tax, Goods and Services Tax and cess which have not been deposited on account of any dispute.
- viii. Based on our audit procedures and as per the information and explanation given by the management, the company has not defaulted in the repayment of dues to any banks during the year.
- ix. Based upon the audit procedures performed and the information and explanation given by the management, the company has not raised money by way of initial public offer or further public offer (including debt instruments) and term loan during the year. Accordingly, paragraph 3(ix) of the Order is not applicable.
- x. To the best of our knowledge and according to the information and explanation given to us, no fraud by the company and no fraud on the company by its officers or employees has been noticed or reported during the year.
- xi. The managerial remuneration has been paid or provided in accordance with the provisions of section 197 read with Schedule V of the Act.



## Chartered Accountants

- xii. In our opinion, the Company is not a nidhi company. Accordingly, paragraph 3(xii) of the Order is not applicable.
- xiii. All the transactions with the related parties are in compliance with section 177 and 188 of the companies act, 2013 and the details of the related party transactions has been disclosed in the financial statements as required by the applicable accounting standards.
- Xiv. According to the information and explanation given to us and based on our examination of the records of the Company, the Company has not made private placement of shares to the shareholders of the company or fully or party convertible debentures during the year. Accordingly, paragraph 3(xiv) is not applicable.
- xv. According to the information and explanation given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable.
- xvi. The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934.

For J P Chawla & Co. LLP

Chartered Accountants FRN. 001875N/N500025

per Rajat Chawla Partner

Membership No. 510745

Place: New Delhi Date: 17<sup>th</sup> June 2020



Annexure "B" to the Independent Auditor's report

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of BPI (India) Private Limited ("the Company") as of  $31^{\rm st}$  March 2020 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2)



provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## **Opinion**

As per Information and explanation given to us and related documents provided to us, in our opinion, the Company has, in material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March, 2020, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For J P Chawla & Co. LLP

Chartered Accountants FRN. 001875N/N500025

per Rajat Chawla

Partner

Membership No. 510745

Place: New Delhi Date: 17<sup>th</sup> June 2020

| Particulars   | Notes          | As at<br>31st March 2020 | As at<br>31st March 2019 |
|---|----------------|--------------------------|--------------------------|
| Assets  |                | 313€ WIdi Cii 2020       | 31st March 2019          |
| Non-current assets  |                |                          |                          |
| Property, plant and equipment   | 3A             | 22 22 205                |                          |
| Right-of-use assets   | 38             | 23,32,385                | 29,55,35                 |
| Other intangible assets   | 4              | 26,48,319                | +                        |
| Other intangible assets under development                                     | 4              | 4,03,06,075              | 3,80,32,18               |
| Financial assets  | 4              | 2,69,237                 | 6,95,43                  |
| - Loans   |                | Canadan Mila             |                          |
| Deferred tax assets (net)   | 5B             | 3,02,965                 | 2,15,73                  |
| Other non-current assets  | 8              | 1,29,63,520              | 1,44,32,80               |
| Other Homeditent assets   | 7B             | 45,609                   | 49,58                    |
| Total non-current assets  | % <del>-</del> | 5,88,68,110              | 5,63,81,089              |
| Current assets  |                |                          |                          |
| inventories   | 6              | 10,17,69,333             | 0 10 22 10               |
| Financial assets  |                | 10,17,09,333             | 9,10,33,10               |
| - Trade receivables   | 5A             | 13 70 07 004             |                          |
| - Cash and cash equivalents   | 5C             | 13,79,97,904             | 14,93,44,660             |
| - Loans   | 5B             | 3,17,508                 | 51,738                   |
| Other current assets  |                | 13,400                   | 2,48,824                 |
| Total current assets  | 7B             | 39,63,681                | 53,80,627                |
| otal carrent assets   |                | 24,40,61,826             | 24,60,58,953             |
| otal assets   |                | 30,29,29,936             | 30,24,40,042             |
| guity and liabilities   |                |                          |                          |
| quity   |                |                          |                          |
| quity share capital   | 9              | 1,34,97,190              | 1,34,97,190              |
| ther equity   | 10             | 3,94,58,987              | 4,06,91,438              |
| otal equity   | _              | 5,29,56,177              | 5,41,88,628              |
| on-current liabilities  |                |                          |                          |
|   |                |                          |                          |
| nancial liabilities   |                |                          |                          |
| Borrowings  | 11A            | 3,07,478                 | 4,08,241                 |
| Lease Liabilities   | 15             | 18,31,285                |                          |
| ovisions for employee benefits  | 14             | 21,81,392                | 34,93,445                |
| otal non current liabilities  | _              | 43,20,155                | 39,01,686                |
| urrent liabilities  |                |                          |                          |
| nancial liabilities   |                |                          |                          |
| Borrowings  | 118            | 6,23,93,400              | 5,97,01,840              |
| rade payables   | 12             |                          |                          |
| A. Total outstanding dues of Micro Enterprises and Small Enterprises; and     |                | 5,98,73,016              | 4,21,23,284              |
| B. Total outstanding dues of creditors other than Micro Enterprises and Small |                | 10,63,17,288             | 13,18,32,515             |
| terprises   |                |                          |                          |
| ease Liabilities  | 15             | 10,14,708                |                          |
| Other financial liabilities   | 13             | 1,19,11,009              | 80,31,803                |
| her current liabilities   | 16             | 18,20,491                | 21,72,843                |
| ovisions for employee benefits  | 14             | 23,23,692                | 4,87,443                 |
| tal current liabilities   |                | 24,56,53,604             | 24,43,49,728             |
| tal equity and liabilities  |                | 30 20 20 026             | 20 24 40 042             |
| tal equity and liabilities  | -              | 30,29,29,936             | 30,24,40,042             |
| mmary of significant accounting policies                                      | 2.1            |                          |                          |

Summary of significant accounting policies

The accompanying notes are an integral part of the financial statements. As per our report of even date

For J P Chawla & Co. LLP **Chartered Accountants** FRN:-001875N/N500025

per Rajat Chawla Partner

Membership No.: 510745

Place : New Delhi Date: 17-06-2020 For and on behalf of the Board of Directors of BPI (INDIA) Private Limited

Jai Saxena Director

(DIN:00215033)

Vidya Saxena Director (DIN:00215116)

Place: New Delhi Date: 17-06-2020

|      | Particulars  | Notes | For the Period ended<br>31st March 2020 | For the Period ended<br>31st March 2019 |
|------|--|-------|---|---|
| 1    | Revenue from Operations  | 17    | 11,09,77,489                            | 13.54.55.05                             |
| 11   | Other Income   | 18    |   | 12,64,65,85                             |
| 111  | Total Income (I+II)  | 10    | 15,68,960<br>11,25,46,449               | 48,89,023                               |
|      |  | -     | 11,23,46,449                            | 13,13,54,877                            |
| IV   | Expenses   |       |   |   |
|      | Cost of raw material consumed  | 19    | 6,20,90,697                             | 9,28,64,338                             |
|      | Purchases of Stock in trade  | 20    | 55,14,295                               | 2,72,86,182                             |
|      | (Increase)/decrease in inventories of finished goods and stock in trade  | 21    | (15,04,405)                             |   |
|      | Employee benefits expense  | 22    | 66,84,555                               | (20,76,839                              |
|      | Finance cost   | 23    | 89,72,647                               | 1,36,96,361<br>83,04,839                |
|      | Depreciation and amortisation expense                                    | 24    | 75,02,624                               | 51,09,364                               |
|      | Other expenses   | 25    | 1,93,71,775                             |   |
|      | Selling & distribution expenses  | 26    | 33,05,607                               | 1,71,73,894<br>50,31,114                |
|      | Total expenses   |       | 11,19,37,795                            | 16,73,89,254                            |
| V    | Profit/(loss) before exceptional items and tax (III-IV))                 |       | 6,08,654                                | (3,60,34,377)                           |
| VI   | Exceptional item   |       | •                                       | 1 2                                     |
| VII  | Profit/(loss) before tax (V-VI)  | ×     | 6,08,654                                | (3,60,34,377)                           |
| VIII | Tax expense:   |       |   |   |
|      | Current tax  |       |   |   |
|      | Deferred tax (credit)/ charge  |       | 15,65,956                               | (94,26,900)                             |
|      | Total tax expenses   | _     | 15,65,956                               | (94,26,900)                             |
| IX   | Profit (Loss) for the period (VII-VIII)                                  |       | (9,57,302)                              | (2,66,07,478)                           |
| Х    | Other Comprehensive Income   | 27    |   |   |
|      | - Items that will not be reclassified to profit or loss                  |       |   |   |
|      | Re-measurement gains/(losses) on defined benefit plans                   |       | (3,71,822)                              | 1,78,871                                |
|      | Tax impact on re-measurement (gain)/ loss on defined benefit plans       |       | 96,674                                  | (46,506)                                |
| KI   |  |       |   |   |
|      | Total Comprehensive Income for the period (IX + X)                       |       |   |   |
|      | (Comprising Profit (Loss) and Other Comprehensive Income for the period) |       | (12,32,451)                             | (2,64,75,113)                           |
| (11  | Earnings per equity share:   | 28    |   |   |
|      | (1) Basic  |       | (0.71)                                  | (19.62)                                 |
|      | (2) Diluted  |       | (0.71)                                  | (19.62)                                 |
| nma  | ry of significant accounting policies                                    | 2.1   |   |   |

The accompanying notes are an integral part of the financial statements. As per our report of even date

For J P Chawla & Co. LLP

Chartered Accountants FRN:-001875N/N500025

per Rajat Chawla

Partner

Membership No.: 510745

Place : New Delhi Date: 17-06-2020 For and on behalf of the Board of Directors of

BPI (INDIA) Private Limited

Jai Saxena Director (DIN:00215033)

Place : New Delhi Date: 17-06-2020 Vidya Saxena Director (DIN:00215116)

|  |         | As at                       | As at                       |
|--|---------|-----------------------------|-----------------------------|
| Cach flavor frame and the cache of the cache |         | 31st March 2020<br>(Rupees) | 31st March 2019<br>(Rupees) |
| Cash flows from operating activities Profit before tax   |         |                             | (Nupees)                    |
|  |         | 6,08,654                    | (3,60,34,3                  |
| Adjustment to reconcile profit before tax to net cash flows Depreciation / amortization  |         |                             | (3,55,54,5                  |
| Amount Written off   |         | 75,02,624                   | 51,09,3                     |
| Provision for doubtful debts   |         | 25,62,693                   | 18,19,2                     |
|  |         | 83,88,442                   |                             |
| Notional Income & Notional Rent (net)  |         | (1,693)                     | 25,49,5<br>6                |
| Unrealized foreign exchange loss/(Gain)  |         | (32,806)                    |                             |
| Liabilities written back   |         | (8,78,899)                  | (4,49,7                     |
| Interest expense   |         | 89,72,647                   | (25,04,4<br>83,04,8         |
| Operating profit before working capital changes  |         | 2,71,21,662                 | (2.12.04.0)                 |
| Adjustments for about  |         | 2,71,21,002                 | (2,12,04,8                  |
| Adjustments for changes in working capital:  |         |                             |                             |
| Increase/(decrease) in trade payables  |         | (77,65,496)                 | 3,82,89,49                  |
| Increase/(decrease) in provisions  |         | 1,52,374                    |                             |
| Increase /(decrease) in other current liabilities  |         | 44,05,754                   | 2,93,71                     |
| (Increase)/decrease in trade receivables   |         | 29,91,120                   | 54,17,88                    |
| (Increase)/decrease in inventories   |         | (1,07,36,230)               | (48,56,19                   |
| (Increase)/decrease in loans and advances  |         | 1,49,888                    | (81,36,56                   |
| (Increase)/decrease in other current assets  |         |                             | (58,33                      |
| Cash generated from/(used in) operations   |         | (11,41,775)                 | 1,27,94,42                  |
| Direct taxes paid (net of refunds)   |         | 1,51,77,297                 | 2,25,39,60                  |
| Net cash flow used in operating activities   | (A)     | 1,51,77,297                 | 2,25,39,60                  |
| Cash flows from investing activities   |         |                             |                             |
| Purchase of fixed assets   |         |                             |                             |
| Proceeds from sale of Fixed Assets   |         |                             | (1,67,46,169                |
| ntangible Capital WIP Transfer   |         |                             |                             |
| Net cash from/(used in) investing activities   |         | (77,94,937)                 | 57,099                      |
| ter and fasca my macanilis activities  | (B)     | (77,94,937)                 | (1,66,89,070                |
| ash flow from financing activities   |         |                             |                             |
| roceeds from long-term borrowings  |         |                             |                             |
| roceeds from Short-term borrowings   |         | 2 22 22 22                  | 8,29,000                    |
| epayment of long-term borrowings   |         | 2,08,85,560                 | 71,01,096                   |
| epayment of short-term borrowings  |         | (1,00,763)                  | (4,20,759                   |
| epayment of lease liabilities  |         | (1,81,94,000)               | (54,44,718                  |
| nterest paid   |         | (7,34,742)                  | *                           |
| iterest on Lease Liabilities   |         | (86,58,598)                 | (83,04,839)                 |
| et cash from/(used in) financing activities  | (C)     | (3,14,048)                  | (52.40.500)                 |
|  | (c)     | (71,16,591)                 | (62,40,220)                 |
| et increase/(decrease) in cash and cash equivalents  | (A+B+C) | 2,65,770                    | (3,89,685)                  |
| ash and cash equivalents at the beginning of the year  |         | 51,738                      | 4,41,423                    |
| ash and cash equivalents at the end of the year  |         | 3,17,508                    | 51,738                      |
| omponents of cash and cash equivalents   |         | 31st March 2020             | 31st March 2019             |
| lance with banks   |         | - St. Wei Lif 2020          | 213t MINITUL ZOTA           |
| Current account  |         | 2,80,325                    | 13,208                      |
| sh in hand   |         | 37,183                      |                             |
|  |         | 3,17,508                    | 38,531<br><b>51,738</b>     |
| Solida Washington - 20 of the first of the f |         | 3,27,308                    | 31,/38                      |
| mmary of significant accounting policies   |         |                             |                             |

As per our report of even date

For J P Chawla & Co. LLP Chartered Accountants

FRN:-001875N/N500025

per Rajat Chawla

Partner

Membership No.: 510745

Place : New Delhi Date: 17-06-2020 For and on behalf of the board of directors of

BPI (India) Private Limited

Jai Saxena Director (DIN:00215033)

Place : New Delhi Date: 17-06-2020 Vidya Saxena Director (DIN:00215116)

### A. Equity share capital:

| Equity shares   |               |   |
|---|---------------|---|
| Issued, subscribed and fully paid up (Share of Rs. 10 each) | No. of shares | Amount in Rs.   |
| At 1st April 2018   |               |   |
| Increase/(decrease) during the year                         | 13,49,719     | 1,34,97,190   |
| At 31 March 2019  | *             | V 500 |
| Increase/(decrease) during the year                         | 13,49,719     | 1,34,97,190   |
| At 31 March 2020  |               | -   |
|   | 13,49,719     | 1,34,97,190   |

## B. Other equity

| Particulars  | Reserve & Surplus                        |                                |   |  |
|--|--|--------------------------------|---|--|
|  | Retained<br>earnings                     | Security<br>premium            | Items of OCI                            | Total  |
| Balance as at 1st April, 2018 Restated balance at the beginning of the reporting period Add: Surplus/Addition during the year Balance as at 31st March, 2019 | <b>61,88,159</b> 61,88,159 (2,66,07,478) | <b>6,05,70,801</b> 6,05,70,801 | <b>4,07,591</b><br>4,07,591<br>1,32,365 | <b>6,71,66,551</b> 6,71,66,551 (2,64,75,113) |
| Restated balance at the beginning of the reporting period  | (2,04,19,319)                            | 6,05,70,801                    | 5,39,956                                | 4,06,91,438                                  |
| Add: Surplus/Addition during the year  Balance as at 31st March, 2020  | (2,04,19,319)<br>(9,57,302)              | 6,05,70,801                    | 5,39,956<br>(2,75,148)                  | 4,06,91,438<br>(12,32,451)                   |
|  | (2,13,76,621)                            | 6,05,70,801                    | 2,64,807                                | 3,94,58,987                                  |

For J P Chawla & Co. LLP

Chartered Accountants FRN:-001875N/N500025

per Rajat Chawla Partner

Membership No.: 510745

Place : New Delhi Date: 17-06-2020 For and on behalf of the Board of Directors of BPI (INDIA) Private Limited

Jai Saxena Director (DIN:00215033)

Place : New Delhi

Date: 17-06-2020

Vidya Saxena Director (DIN:00215116)

## 1. Company Information

BPI (India) Private Limited (the company) is a private company incorporated under the provisions of the Companies Act, 1956. The company is subsidiary of Blackie & Sons (Calcutta) Private Limited. S Chand and Company Limited is ultimate holding company for all publishing business of S Chand Group.

The company is primarily engaged for printing and binding of books as well as manufacturing of board games.

### 2. Significant Accounting Policies

#### 2.1.1 Basis of measurement

The financial statements have been prepared on a historical cost convention and on an accrual basis, except for the following material items that have been measured at fair value as required by relevant Ind AS:

- a. Certain financial assets and financial liabilities measured at fair values (as required by the relevant Ind AS)
- b. Defined benefit and other long term employee benefits are measured at fair value.

#### 2.1.2 Use of significant accounting estimates, judgement and assumptions

In the application of the Company's accounting policies, which are described below, the directors of the company is required to make judgements estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

a. The preparation of financial statements involves estimates and assumptions that affect the reported amount of assets, liabilities, disclosure of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses for the reporting period.

- b. In case of Property, plant and equipment, the charge in respect of periodic depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful lives and residual values of company's assets are determined by management at the time the asset is acquired and reviewed periodically, including at each financial year end. The lives are based on historical experience with similar assets as well as anticipation of future events, which may impact their life, such as changes in technology.
- c. Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which this entity operate (i.e. the "functional currency"). The financial statements are presented in Indian Rupee, the national currency of India, which is the functional currency of the Company.
- d. Provisions and liabilities are recognized in the period when it becomes probable that there will be a future outflow of funds resulting from past operations or events and the amount of cash outflow can be reliably estimated. The timing of recognition and quantification of the liability requires the application of judgement to existing facts and circumstances, which can be subject to change. The carrying amounts of provisions and liabilities are reviewed regularly and revised to take account of changing facts and circumstances.
- e. Management judgement is required for estimating the possible outflow of resources, if any, in respect of contingencies/ claim / litigations against the Company as it is not possible to predict the outcome of pending matters with accuracy.
- f. The cost of the defined benefit gratuity plan / other long term benefits and the present value of the gratuity obligation / other long term benefits are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases and mortality rates. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation / other long term benefits is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

## 2.2 Property, Plants and Equipments

These tangible assets are held for use in supply of goods or services or for administrative purposes. These are recognized and carried under cost model i.e. cost less accumulated depreciation and impairment loss, if any which is akin to recognition criteria under erstwhile GAAP.

- a) For transition to Ind AS, the company had elected to continue with the carrying value of all of its property, plant and equipment recognised as of April 01, 2016 measured as per the previous GAAP and use that carrying value as its deemed cost as of the transition date.
- b) Subsequent to transition date, property, plant and equipment are stated at cost of acquisition less accumulated depreciation and accumulated impairment losses, if any. Cost includes purchase cost, freight, duties, taxes and other expenses directly incidental

to acquisition, bringing the asset to the location and installation including site restoration up to the time when the asset is ready for intended use. Such Costs also include Borrowing Cost if the recognition criteria are met. Any trade discounts and rebates are deducted in arriving at the purchase price.

- c) When a major inspection/repair occurs, its cost is recognized in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. Any remaining carrying amount of the cost of previous inspection/repair is derecognized.
- d) Subsequent expenditure related to an item of Property, Plant and Equipment is added to its book value only if it increases the future economic benefits from the existing asset beyond its previously assessed standard of performance. All other expenses on existing Property, Plant and Equipment, including day-to-day repair and maintenance expenditure and cost of replacing parts, are charged to the statement of profit and loss for the period during which such expenses are incurred.
- e) Depreciation on property, plant and equipment
  - i. Upto 31.03.2017 company had provided Depreciation on property, plant and equipment (other than freehold land and capital work in progress) on WDV over the useful life of the relevant assets net of residual value whose life is in consonance with the life mentioned in Schedule II of the Companies Act, 2013.

From the 01.04.2017 company has decided to change the accounting estimate for depreciation method to streamline company estimates with the group company estimates accordingly company has changed the depreciation method from WDV to SLM as adopted by the ultimate holding company S chand Group.

From 01.04.2017 Depreciation has been provided on straight line method in terms of expected life span of assets as referred to in Schedule – II of the Companies Act, 2013.

- ii. In the case of assets purchased, sold or discarded during the year, depreciation on such assets is calculated on pro-rata basis from the date of such addition or as the case may be, upto the date on which such asset has been sold or discarded.
- iii. The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each balance sheet date and in case of any changes, effect of the same is given prospectively.
- f) Components relevant to fixed assets, where significant, are separately depreciated on SLM basis in terms of their rate specified in the schedule II of the companies act, 2013.
- g) Gains or losses arising from de-recognition/ sale of fixed assets are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is derecognized/ sold.

## 2.3 Intangible Assets

- a) For transition to Ind AS, the company had elected to continue with the carrying value of all of its intangible assets recognised as of April 01, 2016 measured as per the previous GAAP and use that carrying value as its deemed cost as of the transition date.
- b) Subsequent to transition date, Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Such cost includes purchase price, borrowing costs, and any cost directly attributable to bringing the asset to its working condition for the intended use, net charges on foreign exchange contracts and adjustments arising from exchange rate variations attributable to the intangible assets.
- c) Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the entity and the cost can be measured reliably.
- d) Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the Statement of Profit and Loss when the asset is derecognised.
- e) In case the assets are internally generated then they are capitalized at development cost subject to satisfaction of criteria of recognition (identify, control and future economic benefit) laid down from clause 11 to 17 of IND AS 38.

Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment loss. Research costs are recognized as expense in the period in which it is incurred.

## f) Research and development costs

Research costs are expensed as incurred. Development expenditure incurred on an individual project is recognized as an intangible asset when the company can demonstrate all the following:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale its intention to complete the assets.
- Its ability to use or sell the asset How the asset will generate future economic benefits
- The availability of adequate resources to complete the development and to use or sell the asset
- The ability to measure reliably the expenditure attributable to the intangible asset during development

Following the initial recognition of the development expenditure as an asset, the cost model is applied requiring the asset to be carried at cost less any accumulated amortization and accumulated impairment losses. Amortization of the asset begins when development is complete and the asset is available for use. It is amortized on a straight line basis over the period of expected future benefit from the related project. Amortization is recognized in the statement of profit & loss. During the period of development, the asset is tested for impairment annually.

- g) The amortization period and the amortization method are reviewed at least at each financial year end. If the expected useful life of the asset is significantly different from previous estimates, the amortization period is changed accordingly. If the expected useful life of the asset is significantly different from previous estimates, the amortisation period is changed accordingly.
- h) Intangible assets are amortised on a straight line basis over their estimated useful live. The amortization period and the amortization method are reviewed at least at each financial year end. For in house development intangibles are amortized on straight line basis over 10 years and all other Intangible assets are amortized on a straight line basis over 5 years or life of particular assets whichever is lower and on the basis of their flow of future economic benefit to the company.

## 2.4 Impairment of Non-Financial Assets

Assessment is done at each Balance Sheet date as to whether there is any indication that an asset (tangible and intangible) may be impaired. For the purpose of assessing impairment, the smallest identifiable group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows from other assets or groups of assets, is considered as a cash generating unit. If any such indication exists, an estimate of the recoverable amount of the asset/cash generating unit is made. Assets whose carrying value exceeds their recoverable amount are written down to the recoverable amount. Recoverable amount is higher of an asset's or cash generating unit's net selling price and its value in use. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Assessment is also done at each Balance Sheet date as to whether there is any indication that an impairment loss recognized for an asset in prior accounting periods may no longer exist or may have decreased.

#### 2.5 Financial instruments

## I) Financial assets

## **Initial Recognition and Measurement**

All financial assets are recognized initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

Financial assets are classified, at initial recognition, as financial assets measured at fair value or as financial assets measured at amortized cost.

## **Subsequent Measurement**

For purpose of subsequent measurement financial assets are classified in two broad categories:-

- Financial Assets at fair value
- Financial assets at amortized cost

Where assets are measured at fair value, gains and losses are either recognized entirely in the statement of profit and loss, or recognized in other comprehensive income.

A financial asset that meets the following two conditions is measured at amortized cost.

- **Business Model Test**: The objective of the company's business model is to hold the financial asset to collect the contractual cash flows.
- Cash flow characteristics Test: The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payment of principal and interest on the principal amount outstanding.

A financial asset that meets the following two conditions is measured at fair value through OCI:-

- **Business Model Test**: The financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets.
- Cash flow characteristics Test: The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payment of principal and interest on the principal amount outstanding.

All other financial assets are measured at fair value through profit and loss.

All equity investments are measured at fair value in the balance sheet, with value changes recognized in the statement of profit and loss, except for those equity investments for which the entity has elected irrevocable option to present value changes in OCI.

## Impairment of financial assets:-

The company assesses impairment based on expected credit losses (ECL) model at an amount equal to:-

- 12 months expected credit losses, or
- Lifetime expected credit losses

Depending upon whether there has been a significant increase in credit risk since initial recognition.

However, for trade receivables, the company does not track the changes in credit risk. Rather, it recognizes impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition.

### II) Financial Liabilities

All financial liabilities are initially recognized at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

Financial liabilities are classified as measured at amortized cost or fair value through profit and loss (FVTPL). A financial liability is classified as FVTPL if it is classified as held for trading, or it is a derivative or is designated as such on initial recognition. Financial Liabilities at FVTPL are measured at fair value and net gain or losses, including any interest expense, are recognised in statement of profit and loss. Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in statement of profit and loss. Any gain or loss on de-recognition is also recognized in statement of profit and loss.

### 2.6 Revenue Recognition

Sales have been recognized with the transfer of significant risk and rewards of ownership of the goods, with the company losing effective control or the right to Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duties collected on behalf of the government. The Company has concluded that it is the principal in all of its revenue arrangements since it is the primary obligor in all the revenue arrangements, has pricing latitude, and is also exposed to inventory and credit risks.

Goods and services Tax (GST) is not received by the Company on its own account. Rather, it is tax collected on value added to the commodity by the seller on behalf of the government. Accordingly, it is excluded from revenue.

The specific recognition criteria described below must also be met before revenue is recognised.

## Sale of goods

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer. Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of sales returns, turnover discounts and cash discounts.

#### Sale of services

Service income is recognized on accrual basis as and when services are provided and invoices raised during the year.

#### Interest income

Interest income is recognized on time proportion basis taking into account the amount outstanding and the rate applicable. For all financial instruments measured at amortised cost and other interest-bearing financial assets, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the gross carrying amount of the financial asset. When calculating the effective interest rate, the Company estimates the expected cash flows by considering all the contractual terms of the financial instrument (for example, prepayment, extension, call and similar options) but does not consider the expected credit losses. Interest income is included in other income in the statement of profit or loss.

Other incomes have been recognized on accrual basis in financial statements.

## 2.7 Employee Benefits

Liabilities in respect of employee benefits to employees are provided for as follows:

## a) Short-term employee benefits

All employee benefits falling due wholly within twelve months after the end of the reporting period are classified as short term employee benefits and they are recognised as an expense at the undiscounted amount in the statement of profit and loss in the period in which the employee renders the related service.

## a) Post-employment benefits

#### i) Defined Contribution Plan

The defined contribution plan is post-employment benefit plan under which the Company contributes fixed contribution to a government administered fund and will have no legal or constructive obligation to pay further contribution. The Company's defined contribution plan comprises of Provident Fund and Employee State Insurance Scheme. The Company's contribution to defined contribution plans are recognised in the statement of profit and loss in the period in which the employee renders the related services.

### ii) Defined benefit plan

The Company pays gratuity to the employees whoever has completed five years of service with the Company at the time of resignation/superannuation. The gratuity is paid @15 days salary for every completed year of service as per the Payment of Gratuity Act 1972.

The liability in respect of gratuity and other post-employment benefits is calculated using the Projected Unit Credit Method and spread over the period during which the benefit is expected to be derived from employees' services

Actuarial gain / loss and other components of re-measurement of net defined benefit liability (asset) are accounted for as OCI. All remaining components of costs are accounted for in statement of profit & loss.

## iii)Other long-term benefits

Accumulated leave, which is expected to be utilized within the next 12 months, is treated as short-term employee benefit. The company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date. The company present the entire leave as a current liability in the balance sheet since it does not have an unconditional right to defer its settlement for 12 month after the reporting date.

## 2.8 Tax Expenses

The tax expense for the period comprises current and deferred tax. Tax is recognised in Statement of Profit and Loss, except to the extent that it relates to items recognised in the comprehensive income or in equity. In which case, the tax is also recognised in other comprehensive income or equity.

#### **Current tax**

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates and laws that are enacted or substantively enacted at the Balance sheet date.

#### **Deferred tax**

Deferred tax is recognized using the balance sheet approach. Deferred tax assets and liabilities are recognized for deductible and taxable temporary differences arising between the tax base of assets and liabilities and their carrying amount in financial statements.

Deferred tax asset are recognized to the extent that it is probable that taxable profit will be available against which such deferred tax assets can be realised. The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.

Deferred tax liabilities are recognized for all taxable temporary differences.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and deferred tax liabilities are offset when there is a legally enforceable right to set off assets against liabilities representing current tax and where the deferred tax assets and the deferred tax liabilities relate to taxes on income levied by the same governing taxation laws.

## 2.9 Foreign Currency Translation

### i) Function currency

The company's financial statements are presented in INR, which is also the company's functional currency.

## ii) Initial Recognition

Transactions in foreign currencies are recognized at rate of overseas currency ruling on the date of transactions. Gain / Loss arising on account of rise or fall in overseas currencies vis-à-vis functional currency between the date of transaction and that of payment is charged to Statement of Profit & Loss.

## iii) Subsequent Recognition

Monetary Assets in foreign currencies are translated into functional currency at the exchange rate ruling at the Reporting Date and the resultant gain or loss, is accounted for in the Statement of Profit & Loss.

Non-Monetary items which are carried at historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction.

iv) Impact of exchange fluctuation is separately disclosed in notes to accounts.

### 2.10 Earnings Per Share

Basic Earnings per share is calculated by dividing the net profit for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.

For the purpose of calculating diluted earnings per share, the net profit for the period attributed to equity shareholders and the weighted average number of shares outstanding during the period is adjusted for the effects of all dilutive potential equity shares.

#### 2.11 Borrowing Cost

Borrowing cost that are directly attributable to the acquisition, construction, or production of a qualifying asset are capitalized as a part of the cost of such asset till such time the asset is ready for its intended use or sale.

Borrowing cost consists of interest and other costs that an entity incurs in connection with the borrowing of funds.

Borrowing costs also includes exchange differences to the extent regarded as an adjustment to the borrowing costs.

A qualifying asset is an asset that necessarily requires a substantial period of time to get ready for its intended use or sale. All other borrowing cost are recognized as expense in the period in which they are incurred.

### 2.12 Cash and cash equivalents

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### 2.13 Inventories

Raw materials, components, stores and spares are valued at lower of cost and net realizable value. However, materials and other items held for use in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost. Cost of raw materials, components and stores and spares is determined on a First in first out (FIFO) basis.

Work In Progress and finished goods are valued at lower of cost and net realizable value. The cost includes direct materials and labour and a proportion of overheads. Cost is determined on the basis of retail method viz. considering the ratio of cost incurred to the MRP value of goods manufactured. However goods purchased for trading are valued at lower of purchase cost and net realizable value.

Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale.

#### 2.14 Provisions and Contingencies

Provisions: Provisions are recognised when there is a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and there is a reliable estimate of the amount of the obligation. Provisions are measured at the best estimate of the expenditure required to settle the present obligation at the Balance sheet date and are discounted to its present value as appropriate.

Provisions for onerous contracts are recognized when the expected benefits to be derived by the Company from a contract are lower than the unavoidable costs of meeting the future obligations under the contract. Provisions for onerous contracts are measured at the present value of lower of the expected net cost of fulfilling the contract and the expected cost of terminating the contract.

Contingent Liabilities: Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made, is termed as a contingent liability.

Contingent Assets are neither recognised nor disclosed.

## 2.15 Segment policy

### **Identification of segments**

The company's operating business are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business until that offers different product and serves different market. The analysis of geographical segment is based on the area in which major operating division of the company operate

## Segments accounting policies

The company prepares its segment information in conformity with the accounting policies adopted for preparing and presenting the financial statement of the company as a whole.

#### 2.16 Leases

Company as a lessee:

The Company's lease asset classes primarily consist of leases for buildings. The Company assesses whether a contract contains a lease, at inception of a contract. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company assesses whether:

- the contract involves the use of an identified asset
- the company has substantially all the economic benefits from use of the asset through the period of the lease and
- the company has the right to direct the use of the asset.

At the date of commencement of the lease, the Company recognizes a right-of-use (ROU) asset and a corresponding lease liability for all lease arrangements in which it is a lessee, except for leases with a term of 12 months or less (short-term leases) renewable every year and low value leases. For these short-term and low-value leases, the Company recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease.

Certain lease arrangements include the options to extend or terminate the lease before the end of the lease term. ROU assets and lease liabilities includes these options when it is reasonably certain that they will be exercised.

The ROU assets are initially recognized at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or prior to the commencement date of the lease plus any initial direct costs less any lease incentives. They are subsequently measured at cost less accumulated depreciation and impairment losses.

ROU assets are depreciated from the commencement date on a straight-line basis over the shorter of the lease term and useful life of the underlying asset. ROU assets are evaluated for recoverability whenever events or changes in circumstances indicate that their

carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the Cash Generating Unit (CGU) to which the asset belongs.

The lease liability is initially measured at amortized cost at the present value of the future lease payments. The lease payments are discounted using the interest rate implicit in the lease or, if not readily determinable, using the incremental borrowing rates in the country of domicile of these leases. Lease liabilities are remeasured with a corresponding adjustment to the related ROU asset if the Company changes its assessment of whether it will exercise an extension or a termination option.

Lease liability and ROU assets have been separately presented in the Balance Sheet and lease payments have been classified as financing cash flows.

#### **Transition**

Effective April 1, 2019, the Company adopted Ind AS 116, "Leases" and applied the standard to all lease contracts existing on April 1, 2019 using the modified retrospective method. Accordingly, comparatives for the year ended March 2019 have not been retrospectively adjusted and therefore will continue to be reported under the accounting policies included as part of our Annual Report for year ended March 31, 2019. Consequently, the Company recorded the lease liability at the present value of the lease payments discounted at the incremental borrowing rate and the ROU asset at its carrying amount. The Financial effect has been disclosed in Note No 39.

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Notes to financial statement as at 31st March 2020

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|  |            |             |             |           |                 | (Amount in Rs.) |
|--|------------|-------------|-------------|-----------|-----------------|-----------------|
| Particulars  | Plant &    | Furniture & | Office      | Computer  | Motor Vehicles  | Total           |
|  | Macilliery | rixtures    | edulpinents |           |                 |                 |
| Gross block  |            |             |             |           |                 |                 |
| As at 1st April 2018                               | 26,38,870  | 8,96,924    | 18,79,408   | 36,99,081 | 43,01,624       | 1,34,15,907     |
| Additions  | 906'98     | 1           | 32,000      | 52,990    | 9,41,996        | 11,16,892       |
| Disposals  | •          | •           | 1           | •         | 1               | •               |
| As at 31st March 2019                              | 27,25,776  | 8,96,924    | 19,14,408   | 37,52,071 | 52,43,620       | 1,45,32,799     |
| Additions  |            | ı           | •           | ı         | ı               | ı               |
| Disposals  | -          | -           |             | -         | -               |                 |
| As at 31st March 2020                              | 27,25,776  | 8,96,924    | 19,14,408   | 37,52,071 | 52,43,620       | 1,45,32,799     |
|  |            |             |             |           |                 |                 |
| Accumulated depreciation                           |            |             |             |           |                 |                 |
| As at 1st April 2018                               | 15,45,214  | 6,86,229    | 15,35,474   | 35,61,694 | 36,11,030       | 1,09,39,641     |
| Charge for the year                                | 1,19,388   | 46,398      | 1,03,343    | 92,968    | 2,75,709        | 908'26'9        |
| Deductions   | -          | -           | -           | -         | -               | -               |
| As at 31st March 2019                              | 16,64,602  | 7,32,627    | 16,38,817   | 36,54,662 | 38,86,739       | 1,15,77,447     |
| Charge for the year                                | 1,20,835   | 46,525      | 1,13,185    | 46,676    | 2,95,746        | 6,22,967        |
| Deductions   | •          | •           | •           | •         | •               | •               |
| As at 31st March 2020                              | 17,85,437  | 7,79,152    | 17,52,002   | 37,01,338 | 41,82,484.17    | 1,22,00,413     |
| N. A. E. C. A. |            |             |             |           |                 |                 |
| Net Diock  |            |             |             |           |                 |                 |
| As at 31st March 2019                              | 10,61,174  | 1,64,297    | 2,75,591    | 97,409    | 13,56,881       | 29,55,352       |
| As at 31st March 2020                              | 9,40,339   | 1,17,772    | 1,62,406    | 50,733    | 10,61,136       | 23,32,385       |
|  |            |             |             |           |                 |                 |
| 3B Right-of-Use Assets (Refer Note No. 2.16 & 39)  |            |             |             |           |                 | (Amount in Rs.) |
| Particulars  |            |             |             |           | ROU Category    | Total           |
|  |            |             |             |           | Land & Building | 3               |
| As at 1st April 2019                               |            |             |             |           | ı               | •               |
| Reclassified on account of adoption of Ind AS 116  |            |             |             |           | 1               | •               |
| Additions  |            |             |             |           | 35,80,735       | 35,80,735       |
| Deletion   |            |             |             |           | 1               | •               |
| Depreciation                                       |            |             |             |           | (9,32,416)      | (9,32,416)      |
| As at 31st March 2020                              |            |             |             |           | 26,48,319       | 26,48,319       |
|  |            |             |             |           |                 |                 |

BPI (INDIA) Private Limited CIN: U22190DL1999PTC288852

Notes to financial statement as at 31st March 2020

4 Intangible assets

|                                |                  |          |             | (Amount in Rs.) |
|--------------------------------|------------------|----------|-------------|-----------------|
| Particulars                    | In-House Product | Computer | Total       | Capital WIP     |
|                                | Development      | Software |             |                 |
| Gross block                    |                  |          |             |                 |
| As at 1st April 2018           | 4,19,47,569      | 5,34,801 | 4,24,82,370 | 7,52,534        |
| Purchases/internal development | 1,56,29,277      | 1        | 1,56,29,277 | 6,95,435        |
| Disposals/Transferred to Block | -                | -        |             | 7,52,534        |
| As at 31st March 2019          | 5,75,76,846      | 5,34,801 | 5,81,11,647 | 6,95,435        |
| Purchases/internal development | 82,21,134        | •        | 82,21,134   | 2,69,237        |
| Disposals/Transferred to Block | -                | -        |             | 6,95,435        |
| As at 31st March 2020          | 6,57,97,980      | 5,34,801 | 6,63,32,782 | 2,69,237        |
|                                |                  |          |             |                 |
| Accumulated depreciation       |                  |          |             |                 |
| As at 1st April 2018           | 1,53,19,157      | 2,88,750 | 1,56,07,908 | •               |
| Amortization for the Period    | 43,71,685        | 99,873   | 44,71,558   | •               |
| Deductions                     | -                | -        | -           | 1               |
| As at 31st March 2019          | 1,96,90,842      | 3,88,623 | 2,00,79,466 | -               |
| Amortization for the Period    | 58,47,368        | 818'66   | 59,47,241   |                 |
| Deductions                     |                  | -        | -           | •               |
| As at 31st March 2020          | 2,55,38,210      | 4,88,495 | 2,60,26,707 | •               |
| Net block                      |                  |          |             |                 |
| As at 31st March 2019          | 3,78,86,004      | 1,46,179 | 3,80,32,181 | 6,95,435        |
| As at 31st March 2020          | 4,02,59,770      | 46,306   | 4,03,06,075 | 2,69,237        |

(This space is left blank intentionally)

#### 5. Financial Assets

### 5A. Trade receivables

|  |                 | (Amount in Rs.) |
|--|-----------------|-----------------|
| Particulars                                      | As at           | As at           |
| rai ticulai s                                    | 31st March 2020 | 31st March 2019 |
| Trade receivables                                |                 |                 |
| Unsecured, considered good                       | 13,79,97,904    | 14,93,44,660    |
| Doubtful   | 1,77,55,051     | 2,04,13,491     |
|  | 15,57,52,955    | 16,97,58,151    |
| Less: Allowance for provision for doubtful debts |                 |                 |
| Unsecured, considered good                       | -               | -               |
| Doubtful   | 1,77,55,051     | 2,04,13,491     |
|  | 1,77,55,051     | 2,04,13,491     |
| Net Trade receivables                            |                 |                 |
| Unsecured, considered good                       | 13,79,97,904    | 14,93,44,660    |
| Doubtful   | -               | -               |
|  | 13,79,97,904    | 14,93,44,660    |
| Current  | 13,79,97,904    | 14,93,44,660    |
| Non-Current                                      | -               | -               |

#### The activities in the allowance for doubtful receivables is given below:

| Particulars   | As at            | As at            |
|---|------------------|------------------|
| - Particulars                                       | 31st March, 2020 | 31st March, 2019 |
| Balance at the beginning of the year                | 2,04,13,491      | 1,80,17,054      |
| Addition during the year, net                       | 83,88,442        | 25,49,580        |
| Uncollectable receivables charged against allowance | (1,10,46,882)    | (1,53,143)       |
| Balance at the end of the year                      | 1,77,55,051      | 2,04,13,491      |

Expected credit loss: Under the Previous GAAP, loss provision for trade receivables was created based on credit risk assessment. Under Ind AS, these provisions are based on assessment of risk of default and timing of collection.

The Company has applied the simplified approach to providing for expected credit losses on trade receivables as described by Ind AS 109, which requires the use of lifetime expected credit loss provision for all trade receivables.

The Company assesses on a forward-looking basis the expected credit losses associated with its assets carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

#### 5B. Loans

| Particulars                     | As at           | As at           |
|---------------------------------|-----------------|-----------------|
|                                 | 31st March 2020 | 31st March 2019 |
| Security deposits - Non Current | 3,02,965        | 2,15,736        |
| Security deposits - Current     | 13,400          | 2,48,824        |
| Total Loans and Advances        | 3,16,365        | 4,64,560        |
| Current                         | 13,400          | 2,48,824        |
| Non-Current                     | 3,02,965        | 2,15,736        |
| Unsecured, considered good      | 3,16,365        | 4,64,560        |
| Unsecured, considered doubtful  | -               |                 |
|                                 | 3,16,365        | 4,64,560        |
| ·                               | 3,16,365        | 4,64,560        |

#### 5C. Cash and cash equivalents

| Particulars                     | As at<br>31st March 2020 | As at<br>31st March 2019 |  |
|---------------------------------|--------------------------|--------------------------|--|
| Balances with banks             |                          |                          |  |
| - In current accounts           | 2,80,325                 | 13,208                   |  |
| Cash in hand                    | 37,183                   | 38,531                   |  |
| Total Cash and cash equivalents | 3,17,508                 | 51,738                   |  |
| Current                         | 3,17,508                 | 51,738                   |  |
| Non-Current                     | -                        | _                        |  |

#### 6. Inventories

| Particulars        | As at                                 | As at           |
|--------------------|---------------------------------------|-----------------|
| ratticulais        | 31st March 2020                       | 31st March 2019 |
| Raw materials      | 1,57,22,286                           | 64,90,460       |
| Work in progress   | · · · · · · · · · · · · · · · · · · · | 10,02,983       |
| Finished goods     |                                       |                 |
| Manufactured goods | 7,10,27,987                           | 6,21,31,375     |
| Educational Kits   | 44,46,743                             | 3,80,411        |
| Traded goods       | 1,05,72,318                           | 2,10,27,875     |
|                    | 10,17,69,333                          | 9,10,33,103     |
| Total Inventories  | 10,17,69,333                          | 9,10,33,103     |

#### Amount recognised in profit and loss

Write-down of inventories to net realisable value amounted to Rs. Nil (31 March 2019- Rs. 3,09,70,014). These were recognised as an expense during the year and included in 'Changes in Value of inventories of work in progress, stock-in-trade and finished goods' in statement of profit and loss.

## 7. Other Assets

## 7A. Prepaid expenses

|                                |                 | (Amount in Rs.) |  |
|--------------------------------|-----------------|-----------------|--|
| Particulars                    | As at           | As at           |  |
|                                | 31st March 2020 | 31st March 2019 |  |
| Prepaid expenses (Non current) | 45,609          | 49,582          |  |
| Prepaid expenses (Current)     | 95,689          | 1,65,930        |  |
| Total Prepaid expenses         | 1,41,297        | 2,15,512        |  |

#### 7B. Other assets

| Particulars                        | As at           | As at           |  |
|------------------------------------|-----------------|-----------------|--|
|                                    | 31st March 2020 | 31st March 2019 |  |
| Balances with government authority |                 |                 |  |
| Vat Recoverable                    | -               | 17,870          |  |
| Import duty & Duty drawback        | -               | 35,799          |  |
| Others                             | -               | 5,000           |  |
| GST (Receivables)                  | 3,55,887        | 6,98,419        |  |
| Advance to Supplier                | 4,66,626        | 76,154          |  |
| Advance to employees               | 3,53,685        | 2,44,937        |  |
| Royalty Receivable                 | 5,70,024        | 3,60,175        |  |
| Deposit with High Court            | 18,54,498       | 36,02,325       |  |
| Advance tax (Net)                  | 2,67,273        | 1,74,018        |  |
| Total Other assets                 | 38,67,993       | 52,14,697       |  |
| Total                              | 40,09,290       | 54,30,209       |  |
| Current                            | 39,63,681       | 53,80,627       |  |
| Non-Current                        | 45,609          | 49,582          |  |

## 8 Deferred tax

#### 8A <u>Taxation</u>

| The major components of income tax expense are as follow      | For the year ended | For the year ended |  |
|---|--------------------|--------------------|--|
|   | 31st March,2020    | 31st March,2019    |  |
| Current income tax  |                    |                    |  |
| Current income tax charge                                     | -                  | -                  |  |
| Income tax related to earlier years                           |                    |                    |  |
| Interest/(refund)   | -                  | -                  |  |
| Deferred tax  |                    |                    |  |
| Relating to origination and reversal of temporary differences | 15,65,956          | (94,26,900)        |  |
| Income tax expense reported in statement of Profit or Loss    | 15,65,956          | (94,26,900)        |  |

#### 8B. Statement of other comprehensive income

|   | For the year ended<br>31st March,2020 | For the year ended<br>31st March,2019 |
|---|---------------------------------------|---------------------------------------|
| <b>Deferred tax</b> Net loss/(gain) on remeasurement of defined benefit plans | 96,674                                | (46,506)                              |
| Income tax charged to OCI   | 96,674                                | (46,506)                              |

#### 8C. Deferred tax relates to following

| Particulars   | Recognised in          | Balance Sheet          | Recognised in          | Profit & Loss          | Recognise              | ed in OCI           |
|---|------------------------|------------------------|------------------------|------------------------|------------------------|---------------------|
|   | As at March<br>31,2020 | As at March<br>31,2019 | As at March<br>31,2020 | As at March<br>31,2019 | As at March<br>31,2020 | As at March 31,2019 |
| Items leading to creation of deferred tax assets  |                        |                        |                        |                        |                        |                     |
| Expenses allowable on payment basis   | 15,13,657              | 13,26,397              | 1,87,259               | 96,327                 | -                      | -                   |
| Impact on account of brought forward loss of income   | 93,82,054              | 96,44,183              | (2,62,129)             | 96,44,183              | -                      | -                   |
| tax<br>Provision for doubtful debt & advances   | 46,16,313              | 53,07,508              | (6,91,194)             | 6,68,117               | -                      | -                   |
| Items leading to creation of deferred tax liabilities   |                        |                        |                        |                        |                        |                     |
| Fixed assets: impact of differences between tax depreciation and depreciation/ amortization charged in the financial statements | (25,52,305)            | (18,01,217)            | (7,51,088)             | (9,84,165)             | -                      | -                   |
| Right of Use Assets and Lease Liabilities (Refer Note No. 2.16)   | 51,395                 | -                      | 51,395                 | -                      | -                      | -                   |
| Fair valuation of financial instruments   | (47,594)               | (44,069)               | (1,00,199)             | 2,438                  | 96,674                 | (46,506             |
| Net deferred tax assets/(liabilities) (A+B)   | 1,29,63,520            | 1,44,32,803            | (15,65,956)            | 94,26,900              | 96,674                 | (46,506)            |

| 8D. | Reconciliation of deferred tax assets/ (liabilities) net:            | As at March 31,2020 | As at March 31,2019 |
|-----|--|---------------------|---------------------|
|     |  |                     |                     |
|     | Opening balance as of 1st April                                      | 1,44,32,803         | 50,52,410           |
|     | Tax income/ (expense) during the period recognised in profit or loss | (15,65,956)         | 94,26,900           |
|     | Tax income / (expense) during the period recognised in OCI           | 96,674              | (46,506)            |
|     | Closing balance as at 31st March                                     | 1,29,63,520         | 1,44,32,803         |

#### 9. Share Capital

| Particulars  | As at         | As at         |  |
|--|---------------|---------------|--|
| raiticulais  | 31 March 2020 | 31 March 2019 |  |
| Authorised   |               |               |  |
| 20,00,000 (31 March 2019: 20,00,000) equity shares of Rs 10/- each | 2,00,00,000   | 2,00,00,000   |  |
| Increased during the year  | -             | -             |  |
| At the end of year   | 2,00,00,000   | 2,00,00,000   |  |
|  |               |               |  |
| Issued, subscribed and fully paid up                               |               |               |  |
| 13,49,719 (31 March 2019: 13,49,719) equity shares of Rs 10/- each | 1,34,97,190   | 1,34,97,190   |  |
| Issued & subscribed during the year                                | -             | -             |  |
| At the end of year   | 1,34,97,190   | 1,34,97,190   |  |
| The time diffusion year  | 1,3-1,37,130  | 1,34,57       |  |

#### a. Reconciliation of the shares outstanding at the beginning and at the end of the reporting year

| Equity shares                        | Numbers   | Amount in Rs. |
|--------------------------------------|-----------|---------------|
| Issued, subscribed and fully paid up |           |               |
| As at 1 April 2018                   | 13,49,719 | 1,34,97,190   |
| Increase/(Decrease) during the year  | -         | -             |
| As at 31 March 2019                  | 13,49,719 | 1,34,97,190   |
| Increase/(Decrease) during the year  | -         | -             |
| As at 31 March 2020                  | 13,49,719 | 1,34,97,190   |

#### b. Terms/ rights attached to equity shares

The Company has only one class of equity shares having a par value of Rs. 10 per share. Each holder of equity shares is entitled to one vote per share. The Company declares and pays dividends in Indian Rupees. No dividend has been proposed by the Board of Directors during the year ended 31 March 2020. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

c. Details of shareholders holding more than 5% equity shares in the Company:

|                                    | As at 31 Ma        | As at 31 March 2020 |                    | rch 2019     |
|------------------------------------|--------------------|---------------------|--------------------|--------------|
|                                    | No. of shares held | % of holding        | No. of shares held | % of holding |
| Blackie & son ( Calcutta) Pvt Ltd. | 6,88,357           | 51.00%              | 6,88,357           | 51.00%       |
| Vidya Saxena                       | 5,06,925           | 37.56%              | 5,06,925           | 37.56%       |
| Jai Ishwarchandra Saxena           | 1.54.437           | 11.44%              | 1,54,437           | 11.44%       |

#### 10. Other Equity

| As at           |  |
|-----------------|--|
| 31st March 2020 | 31st March 2019  |
|                 |  |
|                 |  |
| (1,98,79,363)   | 65,95,750  |
| (9,57,302)      | (2,66,07,478)  |
| (2,75,148)      | 1,32,365   |
| (2,11,11,814)   | (1,98,79,363)  |
|                 |  |
| 6,05,70,801     | 6,05,70,801  |
| -               | -  |
| 6,05,70,801     | 6,05,70,801  |
|                 |  |
| 3,94,58,987     | 4,06,91,438  |
|                 | 31st March 2020<br>(1,98,79,363)<br>(9,57,302)<br>(2,75,148)<br>(2,11,11,814)<br>6,05,70,801 |

## 11. Borrowings

#### 11A. Non-current borrowings

|   |                 | (Amount in Rs.) |
|---|-----------------|-----------------|
|   | As at           | As at           |
| Particulars   | 31st March 2020 | 31st March 2019 |
| Secured Loans   |                 |                 |
| Indian rupee loan from others (Yes Bank Limited)                  | 4,08,241        | 6,66,790        |
|   | 4,08,241        | 6,66,790        |
| Less : Current Maturities of long Term Borrowings (Refer Note 13) | 1,00,763        | 2,58,549        |
| Secured   | 3,07,478        | 4,08,241        |
| Unsecured   | -               | -               |
| Total Non-current borrowings                                      | 3,07,478        | 4,08,241        |

#### Note:

Vehicle Loan from Yes Bank Limited carries interest @ 9.0% p.a. The loan is repayable in 37 equal monthly installments of Rs. 25,664 each including interest, from the date of loan, viz., 2 August 2018. The loan is secured by hypothecation of vehicle of the Company.

#### 11. Borrowings

#### 11B. Current borrowings

|                         |                 | (Amount in Rs.) |
|-------------------------|-----------------|-----------------|
| Particulars             | As at           | As at           |
|                         | 31st March 2020 | 31st March 2019 |
| Secured:                |                 |                 |
| Cash credit from bank   | 4,99,60,469     | 4,94,14,300     |
| Unsecured :             |                 |                 |
| Loans from directors    | 1,18,28,540     | 1,02,87,540     |
| Loan from related party | 6,04,391        |                 |
| Total                   | 6,23,93,400     | 5,97,01,840     |

- 1) Cash credit facility carry interest rate of 12.80% per annum (1 year MCLR + 3.70%, applicable 1 year MCLR is 9.10%) taken from IndusInd Bank on 3rd May, 2018. Cash credit facility are secured by exclusive charge on all current assets and movable fixed assets except vehicle specifically charged to other lender of the Company (both present and future), exclusive charge on entire immovable properties of the company, property of directors situated at DDA Flat No. D-7/7123, HIG First Floor, Vasant Kunj, New Delhi, and Property of Vikas Publishing House Pvt. Ltd. (Subsidiary of Group Co.) situated at 161718/1, Apartment No.4, 1st Floor, 4th Cross, Main Gandhi Nagar, Bangalore and corporate guarantee of M/s S. Chand and Company Ltd and Personal Guarantee of Mr. Jai Saxena and Mrs Vidya Saxena.
- 2) Interest free Indian rupee loan from directors. It is repayable on demand.
- 3) 12% per annum Interest bearing loan from realted party. It is repayable on demand.

#### 12. Trade payables

| Particulars   | As at           | As at           |
|---|-----------------|-----------------|
|   | 31st March 2020 | 31st March 2019 |
| Total outstanding dues of micro enterprises & small enterprises; and                  | 5,98,73,016     | 4,21,23,284     |
| Total outstanding dues of creditors other than micro enterrprises & small enterprises | 10,63,17,288    | 13,18,32,515    |
| (Refer Note No. 36)   |                 |                 |
| Total Trade payables  | 16,61,90,304    | 17,39,55,800    |
| Current   | 16,61,90,304    | 17,39,55,800    |
| Non-Current   | <u>-</u>        | <u> </u>        |
| Payable to Related Party (Group Companies) (Refer Note No.44)                         | 6,42,32,758     | 6,58,02,605     |
| Payable to Others   | 10,19,57,546    | 10,81,53,195    |

## Notes to financial statement as at 31st March 2020

## 13 Other financial liabilities

|  |                 | (Amount in Rs.) |
|--|-----------------|-----------------|
| Particulars  | As at           | As at           |
| rai ilculais   | 31st March 2020 | 31st March 2019 |
| Expenses Payables  | 16,36,880       | 5,82,582        |
| Employees Payable  | 1,01,73,367     | 71,90,672       |
| Current maturities of long-term Borrowings (refer note No 11A) | 1,00,763        | 2,58,549        |
| Total other financial liabilities                              | 1,19,11,010     | 80,31,803       |
| Current  | 1,19,11,009     | 80,31,803       |
| Non current  | -               | -               |

## 14 Provisions

| Particulars                       | As at           | As at           |
|-----------------------------------|-----------------|-----------------|
| Tarticulars                       | 31st March 2020 | 31st March 2019 |
| Provision for retirement benefits |                 |                 |
| Gratuity (Refer Note No. 29)      | 43,00,590       | 37,14,786       |
| Leave Encashment                  | 2,04,494        | 2,66,102        |
| Total Provisions                  | 45,05,084       | 39,80,888       |
| Current                           | 23,23,692       | 4,87,443        |
| Non current                       | 21,81,392       | 34,93,445       |

## 15 Lease Liability

| Particulars             | As at           | As at           |
|-------------------------|-----------------|-----------------|
|                         | 31st March 2020 | 31st March 2019 |
| Lease Liabilities       | 28,45,993       | -               |
| Total Lease Liabilities | 28,45,993       |                 |
| Current                 | 10,14,708       |                 |
| Non current             | 18,31,285       |                 |

## 16 Other liabilities

| Particulars             | As at                                 | As at           |
|-------------------------|---------------------------------------|-----------------|
|                         | 31st March 2020                       | 31st March 2019 |
| Other payables:         |                                       |                 |
| Statutory dues          |                                       |                 |
| TDS Payable             | 14,26,460                             | 7,37,724        |
| Others                  | 2,34,119                              | 1,59,724        |
| Advance from customers  | 1,59,912                              | -               |
| Book Overdraft          | -                                     | 12,75,395       |
| Total Other liabilities | 18,20,491                             | 21,72,843       |
| Current                 | 18,20,491                             | 21,72,843       |
| Non current             | · · · · · · · · · · · · · · · · · · · | -               |

## 17 Revenue From Operations

| Particulars                                  | For the period ended<br>31st March 2020 | For the period ended<br>31st March 2019 |
|--|---|---|
| Sale of products (Domestic)                  |   |   |
| Finished goods                               | 10,16,92,857                            | 12,41,74,408                            |
| Traded goods                                 | 1,47,10,685                             | 13,82,946                               |
|  | 11,64,03,542                            | 12,55,57,354                            |
| Less : Turnover & Additional Discounts       | 54,38,192                               | 17,24,676                               |
| Net sales                                    | 11,09,65,350                            | 12,38,32,678                            |
| Sale of services                             | -                                       | 25,95,350                               |
| Other Operating Revenues                     |   |   |
| Scrap sales                                  | 12,139                                  | 6,68                                    |
| Export incentives                            | -                                       | 31,14                                   |
| Total Other Operating Revenues               | 12,139                                  | 37,826                                  |
| Total revenue from operations                | 11,09,77,489                            | 12,64,65,854                            |
| Other Incomes                                |   |   |
| Royalty                                      | 6,27,261                                | 9,17,094                                |
| Creditors/Liabilities written back           | 8,78,899                                | 18,43,533                               |
| Foreign exchange fluctuation                 | 32,806                                  | 4,49,799                                |
| Notional Interest income on security deposit | 29,994                                  | 48,338                                  |
| Miscellaneous Income                         | -                                       | 9,69,391                                |
| Other Income                                 | -                                       | 6,60,868                                |
| Total other income                           | 15,68,960                               | 48,89,023                               |
| Total  | 11,25,46,449                            | 13,13,54,877                            |

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## 19 Cost of raw materials consumed

| Particulars                     | For the Period ended | For the Period ended |
|---------------------------------|----------------------|----------------------|
|                                 | 31st March 2020      | 31st March 2019      |
| Inventory opening balance       | 64,90,460            | 4,30,733             |
| Add : Purchases                 | 7,13,22,522          | 9,89,24,066          |
|                                 | 7,78,12,983          | 9,93,54,799          |
| Less: Inventory closing balance | 1,57,22,286          | 64,90,460            |
| Cost of raw materials consumed  | 6,20,90,697          | 9,28,64,338          |

## 20 Purchases of Stock in trade

| Particulars                        | For the Period ended<br>31st March 2020 | For the Period ended<br>31st March 2019 |
|------------------------------------|---|---|
| Traded books<br>Import of services | 55,14,295<br>-                          | 2,57,76,151<br>15,10,031                |
|                                    | 55,14,295                               | 2,72,86,182                             |

## 21 Changes In Inventories of Finished Goods and Work-In-Progress

| Particulars      | For the Period ended<br>31st March 2020 | For the Period ended 31st March 2019 |
|------------------|---|--------------------------------------|
| Opening Stock    |   |                                      |
| Finished goods   | 8,35,39,660                             | 7,97,19,127                          |
| Work in progress | 10,02,983                               | 27,46,678                            |
| Closing Stock    |   |                                      |
| Finished goods   | 8,60,47,048                             | 8,35,39,660                          |
| Work in progress | <u>-</u>                                | 10,02,983                            |
|                  | (15,04,405)                             | (20,76,839)                          |

(This space has been left blank intentionally)

## 22 Employee Benefits Expenses

| Particulars                                    | For the year ended<br>31st March 2020 | For the year ended<br>31st March 2019 |
|--|---------------------------------------|---------------------------------------|
| Salaries, wages                                | 53,53,300                             | 1,15,15,648                           |
| Bonus expenses                                 | 1,48,032                              | 4,98,886                              |
| Contribution to provident Fund and other funds | 5,25,813                              | 8,89,947                              |
| Gratuity expense (Refer Note No. 29)           | 5,02,301                              | 4,57,121                              |
| Staff welfare expenses                         | 1,55,109                              | 3,34,759                              |
| Total employee benefits expenses               | 66,84,555                             | 1,36,96,361                           |

## 23 Finance Cost

| Particulars                           | For the year ended<br>31st March 2020 | For the year ended<br>31st March 2019 |
|---------------------------------------|---------------------------------------|---------------------------------------|
| Interest Expense                      | 85,63,235                             | 82,28,223                             |
| Interest Expense on Lease Liabilities | 3,14,048                              | -                                     |
| Bank Charges                          | 95,364                                | 76,616                                |
| Total finance cost                    | 89,72,647                             | 83,04,839                             |

## 24 Depreciation and Amortisation Expneses

| Particulars                                  | For the year ended<br>31st March 2020 | For the year ended<br>31st March 2019 |
|--|---------------------------------------|---------------------------------------|
| Depreciation of property, plant & equipment  | 6,22,967                              | 6,37,806                              |
| Depreciation of right-of-use assets          | 9,32,416                              | -                                     |
| Amortisation of intangible assets            | 59,47,241                             | 44,71,558                             |
| Total depreciation and amortisation expneses | 75,02,624                             | 51,09,364                             |

(This space has been left blank intentionally)

## 25 Other Expenses

|  |                                     | (Amount in Rs.)                     |
|--|-------------------------------------|-------------------------------------|
| Particulars                              | For the year ended<br>31 March 2020 | For the year ended<br>31 March 2019 |
| Amount Written Off                       | 25,62,693                           | 18,19,290                           |
| Travelling and conveyance expenses       | 23,98,987                           | 45,73,122                           |
| Rent                                     | 8,55,596                            | 25,72,893                           |
| Communication expenses                   | 6,52,722                            | 12,37,631                           |
| Charity & Donation                       | -                                   | 49,500                              |
| Electricity & water                      | 5,62,168                            | 7,37,847                            |
| Festival expenses                        | -                                   | 2,79,349                            |
| Rates and taxes                          | 62,226                              | 77,884                              |
| Legal and professional charges           | 11,31,280                           | 7,10,750                            |
| Insurance charges                        | 72,520                              | 1,28,901                            |
| Membership & Subscriptions               | 30,691                              | 1,11,390                            |
| Office maintenance expenses              | 6,35,163                            | 1,44,538                            |
| Printing & stationery                    | 75,286                              | 1,33,475                            |
| Repair & maintenance                     | 4,13,913                            | 7,72,889                            |
| Security charges                         | 3,56,858                            | 5,89,526                            |
| Payment to auditor (Refer details below) | 4,60,200                            | 4,93,122                            |
| Miscellaneous expenses                   | 6,84,729                            | 1,43,186                            |
| Notional Rent Expenses                   | 28,301                              | 49,022                              |
| Provision for doubtful debts             | 83,88,442                           | 25,49,580                           |

Payment to auditor

**Total other expenses** 

| Particulars                         | For the year ended | For the year ended |  |
|-------------------------------------|--------------------|--------------------|--|
| Particulars                         | 31 March 2019      | 31 March 2019      |  |
| As auditor                          |                    |                    |  |
| Audit fee & other assurance matters | 4,60,200           | 4,93,122           |  |
|                                     | 4.60.200           | 4.93.122           |  |

1,93,71,775

1,71,73,894

## 26 Selling and distribution expenses

| Particulars                             | For the year ended<br>31 March 2020 | For the year ended<br>31 March 2019 |
|---|-------------------------------------|-------------------------------------|
| Advertisement, publicity and exhibition | 12,51,213                           | 12,25,009                           |
| Commission                              | 2,500                               | -                                   |
| Freight outward                         | 19,54,518                           | 35,91,633                           |
| Packing charges                         | 97,376                              | 2,14,472                            |
|   | 33,05,607                           | 50,31,114                           |

## 27 Components of Other Comprehensive Income (OCI)

The disaggregation of changes in other comprehensive income by each type of equity is shown below:

During the year ended 31st March 2020

| Particulars  | Amount (Rs.) |
|--|--------------|
| Re-measurment gains/(losses) on defined benefit plans                | (3,71,822)   |
| Tax impact on re-measurement gains/(losses) on defined benefit plans | 96,674       |
|  | (2,75,148)   |

During the year ended 31st March 2019

| Particulars  | Amount (Rs.) |
|--|--------------|
| Re-measurment gains/(losses) on defined benefit plans                | 1,78,871     |
| Tax impact on re-measurement gains/(losses) on defined benefit plans | (46,506)     |
|  | 1,32,365     |

## 28 Earnings per share

Basic EPS amounts are calculated by dividing the profit for the year attributable to equity holders by the weighted average number of Equity shares outstanding during the year.

Diluted EPS amounts are calculated by dividing the profit for the year attributable to equity holders by the weighted average number of equity shares outstanding during the year plus the weighted average number of equity shares that would be issued on conversion of all dilutive potential equity shares into equity shares.

The following reflects the income and share data used in the basic and diluted EPS computations

| Particulars   | For the year ended<br>31 March 2020 | For the year ended<br>31 March 2019 |
|---|-------------------------------------|-------------------------------------|
| Profit attributable to equity holders of the company  | (9,57,302)                          | (2,64,75,113)                       |
| Weighted average number of equity shares used for computing Earning per Share (Basic & Diluted) | 13,49,719                           | 13,49,719                           |
| Basic EPS   | (0.71)                              | (19.62)                             |
| Diluted DPS   | (0.71)                              | (19.62)                             |
| Face Value Per Share  | 10                                  | 10                                  |

## 29 Defined benefit plans:

## Gratuity

The company provides for gratuity, a defined benefit retirement plan covering eligible employees. The Gratuity Plan provides a lump sum payments to vested employees at retirement, death, incapacitation or termination of employement, of an amount equivalent to 15 days salary for each completed year of service. Vesting occurs on completion of 5 continuous years of service as per Indian law. However, no vesting condition applies in case of death.

The Company has provided for gratuity based on the actuarial valuation done as per Project Unit Credit Method.

The following table sets out for the status of gratuity plan:

| Particulars   | 2019-20    | 2018-19    |
|---|------------|------------|
| Change in present value of defined benefit obligation during the year       |            |            |
| Defined Benefit Obligation as of Prior Year                                 | 37,14,786  | 34,62,784  |
| Service Cost : -  |            |            |
| Current service cost  | 2,28,389   | 1,98,693   |
| Past service cost   | 2.72.042   | -          |
| Interest Cost   | 2,73,913   | 2,58,430   |
| Benefit payments directly by employer                                       | (2,88,319) | (26,250)   |
| Actuarial (Gain) / Loss - Demographic                                       | (313)      | -          |
| Actuarial (Gain) / Loss - Financial   | 1,28,720   | 23,725     |
| Actuarial (Gain) / Loss - Experience  | 2,43,415   | (2,02,596) |
| Defined Benefit Obligation at the end of Current Year                       | 43,00,590  | 37,14,786  |
| II Change in fair value of plan assets during the year                      |            |            |
| There is no plan assets   | _          | _          |
| There is no plan assets   |            |            |
| III Net asset/ (liability) recognised in the balance sheet                  |            |            |
| Net defined benefit liability (asset) at prior year end                     | 37,14,786  | 34,62,784  |
| Defined benefit cost included in P&L  | 5,02,301   | 4,57,123   |
| Total remeasurements included in OCI  | 3,71,822   | (1,78,871) |
| Direct benefit payments by Employer   | (2,88,319) | (26,250)   |
| Net defined benefit liability (asset) - end of period                       | 43,00,590  | 37,14,786  |
| IV Expense recognised in the statement of profit or loss during the year    |            |            |
|   |            |            |
| Service cost  | 2,28,389   | 1,98,693   |
| Net interest cost   | 2,73,913   | 2,58,430   |
| Past service cost  Total expense recognised in the employee benefit expense | 5,02,301   | 4,57,123   |
| Total expense recognised in the employee benefit expense                    | 5,02,301   | 4,37,123   |
| V Recognised in other comprehensive income for the year                     |            |            |
| Actuarial (Gain) / Loss due to Financial Assumption changes in DBO          | 1,28,407   | 23,725     |
| Actuarial (Gain) / Loss due to experience on DBO                            | 2,43,415   | (2,02,596) |
| Cumulative OCI - (Income)/Loss, End of Period                               | 3,71,822   | (1,78,871) |

| VI | Maturity profile of defined benefit obligation | 31-03-2020 | 31-03-2019 |
|----|--|------------|------------|
|    | Year 1   | 21,19,198  | 2,21,341   |
|    | Year 2   | 1,17,832   | 2,18,240   |
|    | Year 3   | 1,17,675   | 2,14,582   |
|    | Year 4   | 17,48,153  | 2,12,911   |
|    | Year 5   | 31,342     | 17,63,211  |
|    | Year 6 to 10                                   | 1,71,432   | 18,34,227  |
|    |  |            |            |

Significant Actuarial Assumptions for the determination of the defined benefit obligation are discount rate and expected salary increase. The sensitivity analysis below, have been determined based on reasonably possible changes of the assumptions occuring at the end of the reporting period, while holding all other assumptions constant. The result of Sensitivity analysis is given below:

| VII  | Quantitative senstivity analysis for significant assumptions is as below              |                         |   |
|------|---|-------------------------|---|
|      | a) Impact of change in discount rate  |                         |   |
|      | Present Value of obligation at the end of the period Discount rate - 100 basis points | 44,57,473               | 39,69,518                               |
|      | Discount rate + 100 basis points  | 41,65,567               | 34,90,108                               |
|      | Discoult late + 100 basis points  | 41,63,367               | 34,90,108                               |
|      | b) Impact of change in salary   |                         |   |
|      | Present Value of obligation at the end of the period                                  |                         |   |
|      | Rate - 100 basis points   | 42,12,536               | 36,06,014                               |
|      | Rate + 100 basis points   | 44,06,467               | 38,44,521                               |
|      |   | . ,                     | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| VIII | Actuarial assumptions   |                         |   |
|      | Discount Rate   | 6.65%                   | 7.60%                                   |
|      | Future salary increase  | 7.00%                   | 7.00%                                   |
|      | Retirement Age (years)  | 60 years                | 60 Years                                |
|      | Mortality rates inclusive of provision for disability                                 | IALM (2012-14) Ultimate | IALM (2006-08) Ultimate                 |
|      |   |                         |   |
|      | Withdrawal rate   | 4%                      | 4%                                      |

The actuarial valuation of the present valuation of defined benefit obligation were carried out as at March 31, 2020. The present value of the defined benefit obligation and the related current service cost and past service cost, were measured using the Projected Unit Credit Method.

As per para 83 of Ind AS 19, the rate used to discount post-employment benefit obligations (both funded and unfunded) shall be determined by reference to market yields at the end of the reporting period on government bonds.

## Notes to financial statements for the year ended 31 March 2020

# 30 Disclosure as required under INDAS 108 - Operating Segments

Operating Segments:

Product Books

**Educational Kits** 

## **Identification of Segments**

Operating segments have been identified on the basis of the nature of products. The chief operational decision maker monitors the operating results of its busines segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on profit and loss of the segment and is measured consistently with profit or loss in the financial statements.

## Segment revenue and results

The expenses and income which are not directly attributable to any business segment are shown as unallocable expenditure (net of unallocable income).

## Segment assets and liabilities

Assets used by the operating segment and mainly consist of property plant and equipment, trade receivable, cash and cash equivalents and inventories. Segment Liabilities include trade payables and other liabilities. Common assets and liabilties which cannot be allocated to any of the segments are shown as a part of unallocable assets/liabilites.

| Particulars                                     | Books               | Ş                   | Educational Kits    | ıal Kits            | Unallocated         | ated                | Total               |                     |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
|   | As on<br>31.03.2020 | As on<br>31.03.2019 |
| Revenue   |                     |                     |                     |                     |                     |                     |                     |                     |
| External sales                                  | 10,95,68,987        | 11,95,86,677        | 13,96,363           | 42,46,010           | 1                   | •                   | 11,09,65,350        | 12,38,32,687        |
| Inter-segment sales                             | •                   | •                   | •                   | 1                   | 1                   | •                   | •                   | •                   |
| Total revenue                                   | 10,95,68,987        | 11,95,86,677        | 13,96,363           | 42,46,010           | ı                   | ı                   | 11,09,65,350        | 12,38,32,687        |
| Results   |                     |                     |                     |                     |                     |                     |                     |                     |
| Segment results                                 | 4,34,91,349         | 1,60,69,360         | 11,15,629           | (94,56,176)         | (3,69,78,598)       | (4,16,86,041)       | 4,48,64,763         | 57,59,005           |
| Unallocated corporate expenses                  | •                   | •                   |                     |                     | 3,72,36,383         | 4,08,31,862         | 3,72,36,383         | 4,08,31,862         |
| Allocated Expenses                              |                     |                     |                     |                     |                     |                     |                     |                     |
| Cost of raw material and components             | 6,09,21,912         | 8,99,03,928         | 11,68,785           | 29,60,410           | 1                   | 1                   | 6,20,90,697         | 9,28,64,338         |
| Purchase of traded goods                        | 55,14,295           | 2,72,86,182         |                     | •                   |                     |                     | 55,14,295           | 2,72,86,182         |
| (Increase)/dercrease in inventories of finished |                     |                     |                     |                     |                     |                     |                     |                     |
| goods and work-in-progress                      | (3,58,569)          | (1,36,72,793)       | (8,88,050)          | 1,07,41,776         | (2,57,785)          | 8,54,179            | (15,04,405)         | (20,76,838)         |
| Unallocated expenses                            | •                   | •                   |                     |                     | 3,72,36,383         | 4,08,31,862         | 3,72,36,383         | 4,08,31,862         |
| Operating profit                                | 4,34,91,349         | 1,60,69,359.79      | 11,15,628.78        | (94,56,176)         | (3,69,78,598)       | (4,16,86,041)       | 76,28,380           | (3,50,72,857)       |
| Finance costs                                   | •                   | •                   | •                   | •                   | 89,72,647           | 83,04,839           | 89,72,647           | 83,04,839           |
| Other income including finance income           | •                   | •                   | •                   | 1                   | 15,81,099           | 75,22,199           | 15,81,099           | 75,22,199           |
| Profit before tax                               | 4,34,91,349         | 1,60,69,359.79      | 11,15,628.78        | (94,56,176)         | (4,43,70,146)       | (4,24,68,682)       | 2,36,832            | (3,58,55,498)       |
| Tax expense                                     | 1                   |                     |                     | 1                   | 14,69,282           | (93,80,386)         | 14,69,282           | (93,80,386)         |
| Net profit                                      | 4,34,91,349         | 1,60,69,360         | 11,15,629           | (94,56,176)         | (4,58,39,428)       | (3,30,88,296)       | (12,32,451)         | (2,64,75,113)       |

## 31.Related party disclosures

Names of related parties and related party relationship

Related parties where control exists

Holding Company Blackie & Son (Calcutta) Pvt Ltd. Ultimate Holding Company S. Chand and Company Limited

Enterprises over which Key Managerial Personnel are New Saraswati House (India) Pvt Ltd

able to exercise significant influence

Ane Books Pvt Ltd

Vikas Publishing House Pvt Ltd Quartette Books Distributors Private Limited Smartivity Labs Private Limited

Safari Digital Education Initiatives Pvt Ltd

Motif (partnership Firm)

Key management personnel or their relatives

Mr. Jai Saxena (Director) Mrs. Vidya Saxena (Director) Mr. Kunal Shroff (Director) Nirja Publishers and Printers Private Limited Eurasia Publishing House Private Limited S Chand Edutech Private Limited D S Digital Private Limited Chhaya Prakashani Private Limited

## Related party transactions

The following table provides the total amount of transactions that have been entered into with related parties for the relevant financial year:

| MA Transactions   Sale of products   17,39,040   12,99,192   |  |             |             |             |             |                                       |                                     | (An         | nount in Rupees) |
|--|--|-------------|-------------|-------------|-------------|---------------------------------------|-------------------------------------|-------------|------------------|
| MA Transactions   Sale of products   17,39,040   12,99,192   | Particulars                                  |             |             | their re    | elatives    | Managerial Pers<br>to exercise signif | sonnel are able<br>ficant influence |             |                  |
| Sale of products   17,89,040   12,99,192   -   -   -   -   17,39,040   12,99,192   -   -   -   -   -   17,39,040   12,99,192   -   -   -   -   -   -   17,39,040   12,99,192   -   -   -   -   -   -   -   -   17,39,040   12,99,192   -   -   -   -   -   -   -   -   -   |  | 31.03.2020  | 31.03.2019  | 31.03.2020  | 31.03.2019  | 31.03.2020                            | 31.03.2019                          | 31.03.2020  | 31.03.2019       |
| S Chand and Company, Limited  17,39,040  12,99,192  17,39,040  12,99,192  17,39,040  12,99,192  17,39,040  12,99,192  17,39,040  12,99,192  17,39,040  18,9528  1,01,390  1,89,528  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,89,528  1,01,390  1,01,3   |  |             |             |             |             |                                       |                                     |             |                  |
| New Sarswatt House (India) Pvt Ltd   |  |             |             |             |             |                                       |                                     |             |                  |
| Safar Digital Education Initiatives Pvt Ltd  \( \) - \ - \ - \ - \ \ \ - \ \ \ \ \ \ \   |  | 17,39,040   | 12,99,192   | l           | -           | -                                     | -                                   | 17,39,040   | 12,99,192        |
| Sales Return   Schand and Company Limited   Sales Return   Sales Return   Schand and Company Limited   Sales Return   Sales Return   Schand and Company Limited   Sales Return     |  | -           | -           | -           | -           | -                                     | -                                   | -           | -                |
| Sales Return   Schand and Company Limited   32,325   See New York   Schand and Company Limited   32,67158   5,65,767   See Schand and Company Limited   2,67,158   5,65,767   See Schand and Company Limited   See Schand and Company   | Safari Digital Education Initiatives Pvt Ltd | -           | -           | -           | -           | 1,01,930                              | 1,89,528                            | 1,01,930    | 1,89,528         |
| Schand and Company Limited 32,325  | Vikas Publishing House Pvt Ltd               | -           | -           | -           | -           | -                                     | -                                   | -           | -                |
| Royalty income   New Sarsawath House (India) Pvt Ltd   2,67,158   5,65,767   (2,350)   (8,848)   5,91,315   5,65,767   | Sales Return                                 |             |             |             |             |                                       |                                     |             |                  |
| New Sarsawati House (India) Pvt Ltd  | S Chand and Company Limited                  | 32,325      | -           |             |             |                                       |                                     |             |                  |
| Schand and Company Limited   | Royalty income                               |             |             |             |             |                                       |                                     |             |                  |
| Nika Publishing House Pvt Ltd  | New Saraswati House (India) Pvt Ltd          | -           | -           | -           | -           | (2,350)                               | (8,848)                             | 5,91,315    | (8,848)          |
| Reimbursment of expenses S Chand and Company Limited Purchases S Chand and Company Limited 4,28,775 S Chand and Company Limited 1,07,99,618 1,07,99,61 | S Chand and Company Limited                  | 2,67,158    | 5,65,767    | -           | -           | -                                     | -                                   | 2,67,158    | 5,65,767         |
| Schand and Company Limited     | Vikas Publishing House Pvt Ltd               | -           | -           | -           | -           | 3,24,157                              | 3,60,175                            | 3,24,157    | 3,60,175         |
| Purchases S Chand and Company Limited 4,28,775 4,28,775 Vikas Publishing House PVt Ltd   | Reimbursment of expenses                     |             |             |             |             |                                       |                                     |             |                  |
| Schand and Company Limited   4,28,775   -   -   -   -   -     -  | S Chand and Company Limited                  | -           | -           | -           | -           | -                                     | -                                   | -           | -                |
| Vikas Publishing House   Pvt Ltd   | Purchases                                    |             |             |             |             |                                       |                                     |             |                  |
| New Saraswati House (India) Pvt Ltd  | S Chand and Company Limited                  | 4,28,775    | -           | -           | -           | -                                     | -                                   | 4,28,775    | -                |
| Purchases Return   S Chand and Company Limited   C   | Vikas Publishing House Pvt Ltd               | -           | _           | -           | -           | -                                     | 1,07,99,618                         | -           | 1,07,99,618      |
| S Chand and Company Limited Vikas Publishing House  Interest on Loan Nirja Publishers and Printers Private Limited  Loan taken Mr. Jai Saxena Mrs. Vidya Saxena Nirja Publishers and Printers Private Limited  Loan taken Mr. Jai Saxena Mrs. Vidya Saxena Nirja Publishers and Printers Private Limited  Loan taken Mr. Jai Saxena Mrs. Vidya Saxena Nirja Publishers and Printers Private Limited  Day Loan tepayment Mr. Jai Saxena Mrs. Vidya Saxena Mrs | New Saraswati House (India) Pvt Ltd          | -           | -           | -           | -           | 32,250                                |                                     | 32,250      | -                |
| Vikas Publishing House   | Purchases Return                             |             |             |             |             |                                       |                                     |             |                  |
| Vikas Publishing House   |  | _           | _           | _           | _           | _                                     | _                                   | _           | -                |
| Nirja Publishers and Printers Private Limited  |  | -           | -           | -           | -           | -                                     | -                                   | -           | -                |
| Nirja Publishers and Printers Private Limited  | Interest on Loan                             |             |             |             |             |                                       |                                     |             |                  |
| Mr. Jai Saxena Mrs. Vidya Saxena Nirja Publishers and Printers Private Limited  1,70,87,000 Nirja Publishers and Printers Private Limited  26,48,000 Nirja Publishers and Printers Private Limited   |  | -           | -           | -           | -           | 4,391                                 | -                                   | 4,391       | -                |
| Mrs. Vidya Saxena Nirja Publishers and Printers Private Limited  26,48,000 Nirja Publishers and Printers Private Limited  6,00,000  Loan repayment Mr. Jai Saxena  | Loan taken                                   |             |             |             |             |                                       |                                     |             |                  |
| Mrs. Vidya Saxena Nirja Publishers and Printers Private Limited 26,48,000 Nirja Publishers and Printers Private Limited 26,48,000 Nirja Publishers and Printers Private Limited 6,00,000  Loan repayment Mr. Jai Saxena 1,55,46,000 Mrs. Vidya Saxena 1,55,46,000 10,000 1,55,46,000 52,92,000 1,55,46,000 52,93 Mrs. Vidya Saxena 26,48,000 10,000 26,48,000 11  (B) Outstanding balances at the year end Trade receivables Blackie & Son (Calcutta) Pvt Ltd  | Mr. Jai Saxena                               | _           | _           | 1,70,87,000 | 71,01,096   | _                                     | -                                   | 1,70,87,000 | 71,01,096        |
| Nirja Publishers and Printers Private Limited  | Mrs. Vidya Saxena                            | _           | _           |             |             | _                                     | -                                   | 26,48,000   | -                |
| Mr. Jai Saxena 1,55,46,000 52,9,2,000 1,55,46,000 52,9 Mrs. Vidya Saxena 26,48,000 10,000 26,48,000 10  (B) Outstanding balances at the year end Trade receivables Blackie & Son (Calcutta) Pvt Ltd  |  | -           | -           | -           | -           | 6,00,000                              | -                                   |             | -                |
| Mr. Jai Saxena 1,55,46,000 52,9,2,000 1,55,46,000 52,9 Mrs. Vidya Saxena 26,48,000 10,000 26,48,000 10  (B) Outstanding balances at the year end Trade receivables Blackie & Son (Calcutta) Pvt Ltd  | Loan repayment                               |             |             |             |             |                                       |                                     |             |                  |
| Mrs. Vidya Saxena  26,48,000 10,000 26,48,000 10  (B) Outstanding balances at the year end Trade receivables Blackie & Son (Calcutta) Pvt Ltd. Safari Digital Education Initiatives Pvt Ltd 44,897 1,20,465 44,897 1,20  Trade payable S Chand and Company Limited 1,84,44,054 1,97,21,994 4,56,72,328 4,59,96,485 4,56,72,328 4,59,96 New Saraswati House (India) Pvt Ltd 1,16,376 84,126 1,16,376 84  Unsecured Loan   |  | _           | _           | 1.55,46,000 | 52,92,000   | _                                     | _                                   | 1,55,46,000 | 52,92,000        |
| Trade receivables         Blackie & Son (Calcutta) Pvt Ltd.         - <th< td=""><td></td><td>-</td><td>-</td><td></td><td></td><td>-</td><td>-</td><td></td><td>10,000</td></th<>   |  | -           | -           |             |             | -                                     | -                                   |             | 10,000           |
| Blackie & Son (Calcutta) Pvt Ltd.       -  | (B) Outstanding balances at the year end     |             |             |             |             |                                       |                                     |             |                  |
| Blackie & Son (Calcutta) Pvt Ltd.       -  |  |             |             |             |             |                                       |                                     |             |                  |
| Safari Digital Education Initiatives Pvt Ltd         -         -         -         44,897         1,20,465         44,897         1,20           Trade payable         S Chand and Company Limited         1,84,44,054         1,97,21,994         -         -         -         -         -         -         1,84,44,054         1,97,2           Vikas Publishing House Pvt Ltd         -         -         -         -         -         -         -         -         4,56,72,328         4,59,96,485         4,56,72,328         4,59,99           New Saraswati House (India) Pvt Ltd.         -         -         -         -         -         1,16,376         84,126         1,16,376         8           Unsecured Loan         -  |  | _           | _           | _           | _           | _                                     | _                                   | _           | -                |
| S Chand and Company Limited 1,84,44,054 1,97,21,994 1,84,44,054 1,97,2 1,994 1,97,2 1,994 1,97,2 1,994 1,97,2 1,994 1,97,2 1,994 1,97,2 1,994 1,       |  | -           | -           | -           | -           | 44,897                                | 1,20,465                            | 44,897      | 1,20,465         |
| S Chand and Company Limited 1,84,44,054 1,97,21,994 1,84,44,054 1,97,2 1,994 1,97,2 1,994 1,97,2 1,994 1,97,2 1,994 1,97,2 1,994 1,97,2 1,994 1,       | Trade payable                                |             |             |             |             |                                       |                                     |             |                  |
| Vikas Publishing House Pvt Ltd       -       -       -       -       4,56,72,328       4,59,96,485   |  | 1.84.44.054 | 1.97.21.994 | _           | _           | _                                     | _                                   | 1.84.44.054 | 1,97,21,994      |
| New Saraswati House (India) Pvt Ltd.         -         -         -         -         1,16,376         84,126         1,16,376         8           Unsecured Loan         _ <td< td=""><td></td><td></td><td></td><td>_  </td><td>_</td><td>4,56.72.328</td><td>4,59.96.485</td><td></td><td>4,59,96,485</td></td<>   |  |             |             | _           | _           | 4,56.72.328                           | 4,59.96.485                         |             | 4,59,96,485      |
|  |  | -           | -           | -           | -           |                                       |                                     |             | 84,126           |
|  | Unsecured Loan                               |             |             |             |             |                                       |                                     |             |                  |
|  | Mr. Jai Saxena                               | _           | _           | 1,18,28,540 | 1,02,87,540 | _                                     | _                                   | 1,18,28,540 | 1,02,87,540      |
| Mrs. Vidya Saxena  |  |             | _           | 1,10,20,340 | 1,02,07,040 |                                       | _                                   | -           | -                |
| Nija Publishers and Printers Private Limited 6,04,391 - 6,04,391   |  |             |             |             | _           | 6 04 301                              | · .                                 | 6 04 301    | _                |

(h) Remuneration to key managerial personnel \*

| (b) Kemulieration to key managerial personner |               |               |
|---|---------------|---------------|
| Particulars                                   | 31 March 2020 | 31 March 2019 |
| Mr. Jai Saxena                                | -             | -             |
| Mrs. Vidya Saxena                             | 37,50,000     | 37,50,000     |
| Total   | 27 50 000     | 37 50 000     |

<sup>\*</sup> Remuneration to key managerial personnel does not include the provisions made for gratuity, as they are determined on an actuarial basis for the Company as a whole. Note: In addition to above transactions certain guarantees have been given by directors (Refer note 11B).

| 22 | Othor | comm | itments |
|----|-------|------|---------|
| 3Z | utner | comm | itments |

| Particulars   | 31st March 2020<br>(Rupees) | 31st March 2019<br>(Rupees) |
|---|-----------------------------|-----------------------------|
| Estimated amount of contracts remaining to be executed and not provided for (net of |                             |                             |
| advances):  |                             |                             |
| Capital Commitments   | -                           | 2,74,000                    |
| Other Commitments   | -                           | -                           |
|   | -                           | 2,74,000                    |

33 Unhedged foreign currency exposure

| Particulars       |     | 31st March 2020 | 31st March 2019 |
|-------------------|-----|-----------------|-----------------|
|                   |     | (Rupees)        | (Rupees)        |
| Trade receivables | USD | 6,436           | 3,518           |
| Trade receivables | INR | 4,84,739        | 2,43,873        |
| Trade payable     | -   | NIL             | NIL             |

March 2020: INR 75.320/ 1 USD (March 2019: INR 69.322/ 1 USD)

34 Value of imports calculated on CIF basis

| Particulars                                 | 31st March 2020<br>(Rupees) | 31st March 2019<br>(Rupees) |
|---|-----------------------------|-----------------------------|
| Purchase of traded goods/Import of services |                             | 15,10,031                   |
|   | -                           | 15,10,031                   |

35 Imported and indigenous raw materials and components consumed

| Particulars           | 31st March 2020        |                | 31st March 2019        |                |
|-----------------------|------------------------|----------------|------------------------|----------------|
|                       | % of total consumption | Value (Rupees) | % of total consumption | Value (Rupees) |
| Raw Materials         |                        |                |                        |                |
| Indigenously obtained | 100                    | 7,13,22,522    | 100                    | 9,89,24,066    |
|                       | 100                    | 7,13,22,522    | 100                    | 9,89,24,066    |

## 36 Details of dues to micro, small and medium enterprises as defined under the MSMED Act, 2006

The Amoumnt due to Micro and small Enterprises as defined in the "The Micro, Small and Medium Enterprises Development Act, 2006" has been determined to the extent such parties have been identified on the basis of information available with the Company. The disclosures relating to Micro and Small Enterprises as at 31st March 2020 are as under:

|   | 31st March 2020<br>(Rupees) | 31st March 2019<br>(Rupees) |
|---|-----------------------------|-----------------------------|
| Description   |                             |                             |
| (i) Principal amount remaining unpaid as on 31st March, 2020                                  | 5,98,73,016                 | 4,21,23,284                 |
| (ii) Interest due thereon as on 31st March, 2020  | -                           |                             |
| (iii) Interest paid by the Company in terms of Section 16 of Micro, Small and Medium          | -                           | -                           |
| Enterprises Development Act, 2006, along with the amount of the payment made to the           |                             |                             |
| supplier beyond the appointed day during the year   |                             |                             |
| (iv) Interest due and payable for the period of delay in making payment (which have been paid | -                           | -                           |
| but beyond the appointed day during the year) but without adding the interest specified under |                             |                             |
| Micro, Small and Medium Enterprises Development Act, 2006                                     |                             |                             |
| (v) Interest accrued and remaining unpaid as at 31st March, 2020                              | -                           | -                           |
| (vi) Further Interest remaining due and payable even in the succeeding years, until such date | -                           | -                           |
| when the interest dues as above are actually paid to the small enterprise                     |                             |                             |
|   | 5,98,73,016                 | 4,21,23,284                 |

## 37 Expenditure in foreign currency (accrual basis)

|                          | 31st March 2020<br>(Rupees) | 31st March 2019<br>(Rupees) |
|--------------------------|-----------------------------|-----------------------------|
| Travelling expense       | 1,52,077                    | 10,73,191                   |
| Import of goods/services | -                           | 15,10,031                   |
|                          | 1,52,077                    | 25,83,222                   |

## 38 Earnings in foreign currency

|                        | 31st March 2020<br>(Rupees) | 31st March 2019<br>(Rupees) |
|------------------------|-----------------------------|-----------------------------|
| Exports of F.O.B.value | 9,00,464                    | 40,59,336                   |
| Total                  | 9,00,464                    | 40,59,336                   |

## 39 Operating Lease

Effective April 1, 2019, the Company adopted Ind AS 116 "Leases", applied to all lease contracts existing on April 1, 2019 using the modified retrospective method. Accordingly, comparatives for the year ended March 31, 2019 have not been retrospectively adjusted. The Company has taken premises for office and warehouse use under non cancellable lease agreements. Restrictions for lock in period for 03 years has been imposed by the lease agreements. Further the company has not entered any sub lease agreement.

On transition, the adoption of the new standard resulted in recognition of Right-of-Use asset (ROU) of 35,80,735 and a corresponding lease liability of 35,80,735.

The effect of this adoption has decreased PAT by INR 1,46,279 (including deferred tax credit of INR 51,395) and EPS by INR 0.11 per share. Following are disclosures as required in Ind AS 116 as at 31 March 2020:

|   | 31st March 2020<br>(Rupees) | 31st March 2019<br>(Rupees) |
|---|-----------------------------|-----------------------------|
| Additions of right-of-use assets (Land and Building)  | 35,80,735                   | -                           |
| Depreciation charge for right-of-use assets (Land and Building)                               | 9,32,416                    | -                           |
| Interest expense on lease liabilities   | 3,14,048                    | -                           |
| Total cash outflow for leases   | 19,04,386                   | -                           |
| Lease rental relating to short-term leases (Lease Period 12 Months or Less)                   | 1,89,286                    | -                           |
| Expense relating to leases of low-value of underlying assets under lease agreement            | -                           | -                           |
| Expense relating to variable lease payments not included in the measurement of lease          |                             |                             |
| liabilities   | -                           | -                           |
| Income from subleasing right-of-use assets  | -                           | -                           |
| Gains or losses arising from sale and leaseback transactions                                  | -                           | -                           |
| Carrying amount of right-of-use assets at the end of the reporting period (Land and Building) |                             |                             |
|   | 26,48,319                   | -                           |

## 40 Financial Instruments - Accounting classifications and fair value measurements

The fair value of the assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in forced or liquidation sale.

The following methods and assumptions were used to estimate the fair values:

- A Fair Value of cash and short-term deposits, trade and other short term receivables, trade payables, other current liabilities, and other financial instruments approximate their carrying amounts largely due to the short term maturities of these instruments.
- B Financial instruments with fixed and variable interest rates are evaluated by the company based on parameters such as interest rates and individual credit worthiness of the counterparty. Based on this evaluation, allowances are taken to the account for the expected losses of these receivables.

The company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level -I Quoted (unadjusted) prices in active markets for identical assets or liabilities

Level -II Other techniques for which all inputs which have a significant effect on the recorded fair value are observable,

either directly or indirectly

Level-III techniques which use inputs that have a significant effect on the recorded fair value that are not based on

observable market data

| Particulars                              | Amortised Cost | Fair Value<br>Level I | Fair Value<br>Level II | Fair Value<br>Level III |
|--|----------------|-----------------------|------------------------|-------------------------|
| Financial assets (as at 31-03-2019)      |                |                       |                        |                         |
| Trade receivables                        | 14,93,44,660   | -                     | -                      | -                       |
| Cash and Bank balances                   | 51,738         | -                     | -                      | -                       |
| Loans                                    | -              | -                     | -                      | 4,51,160                |
| Total                                    | 14,93,96,398   | -                     | -                      | 4,51,160                |
| Financial liabilities (as at 31-03-2019) |                |                       |                        |                         |
| Borrowings                               | 6,01,10,081    | -                     | -                      | -                       |
| Trade payables                           | 17,39,55,800   | -                     | -                      | -                       |
| Other financial liabilities              | 80,31,803      | -                     | -                      | -                       |
| Total                                    | 24,20,97,684   | -                     | -                      | -                       |

40 Financial Instruments - Accounting classifications and fair value measurements (Continued...)

| Particulars                              | Amortised Cost | Fair Value | Fair Value | Fair Value |
|--|----------------|------------|------------|------------|
| ratticulats                              | Amortised Cost | Level I    | Level II   | Level III  |
| Financial assets (as at 31-03-2020)      |                |            |            |            |
| Trade receivables                        | 13,79,97,904   | -          | -          | -          |
| Cash and Bank balances                   | 3,17,508       | -          | -          | -          |
| Loans                                    | -              | -          | -          | 3,16,365   |
| <u>Total</u>                             | 13,83,15,412   | -          | -          | 3,16,365   |
| Financial liabilities (as at 31-03-2020) |                |            |            |            |
| Borrowings                               | 6,27,00,878    |            |            | -          |
| Trade payables                           | 16,61,90,304   |            |            | -          |
| Other financial liabilities              | 1,19,11,009    |            |            | -          |
| Lease Liabilities                        | 28,45,993      |            |            | -          |
| Total                                    | 24,36,48,184   | -          | -          | -          |

### 41 Financial Risk Management Objectives

### - Credit risk

Credit risk arises from the possibility that counter party may not be able to settle their obligations as agreed. To manage this, the company periodically assesses the fi nancial reliability of customers, taking into account the financial condition, current economic trends, and analysis of historical bad debts and ageing of account receivables

The Company considers the probability of default upon initial recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. To assess whether there is a significant increase in credit risk the company compares the risk of default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition

Financial assets are written off when there is no reasonable expectation of recovery, such as debtor failing to engage in a repayment plan with the company. The company provides for overdue outstanding for more than 180 days other than institutional customers which are evaluated on a case to case basis.

| Exposure to credit risks  | As at  | As at<br>31st March, 2019                     |
|---|--|---|
|   | 31st March, 2020   |   |
| Financial assets for which loss allowance is measured using Life time   |  |   |
| - Trade Receivables   | 83,88,442  | 25,49,580                                     |
| The following table summarises the change in less allowances measured using life  | o-time expected credit loss model:                             |   |
| The following table summarises the change in loss allowances measured using lift  Opening Balance   |  | 1.80.17.054                                   |
| Opening Balance   | e-time expected credit loss model:<br>2,04,13,491<br>83,88,442 |   |
| The following table summarises the change in loss allowances measured using lit<br>Opening Balance<br>Provided during the year<br>Amounts written off | 2,04,13,491  | <b>1,80,17,054</b><br>25,49,580<br>(1,53,143) |

42 The Company had entered into a contract with a foreign party for supply of certain children books. As per the contract material was to be supplied in lots. After receiving certain lots the Company had requested the vendor to terminate the contract as there were no demands for such books. But the party had continued to supply books. The party has filed case against the Company for recovery of amount with interest. The case has been decided by Delhi High court vide its order dated 17-02-2020. The court has directed to the Registrar General to release a sum of Rs. 23,18,860/- to the foreign party from the amount of Rs. 41,73,358/- lying with Registrar General and balance amount shall be repaid to the company.

## 43 Ind AS 115 Revenue from Contracts with Customers

## a) Disaggregated revenue information

| Type of goods or service                    | As at            | As at            |
|---|------------------|------------------|
|   | 31st March, 2020 | 31st March, 2019 |
| Sale of Books                               | 10,95,68,987     | 11,95,86,677     |
| Sale of Educational Kits                    | 13,96,363        | 42,46,010        |
| Total revenue from contracts with customers | 11,09,65,350     | 12,38,32,687     |
| India                                       | 11,00,64,886     | 11,97,73,351     |
| Outside India                               | 9,00,464         | 40,59,336        |
| Total revenue from contracts with customers | 11,09,65,350     | 12,38,32,687     |

## 43 Ind AS 115 Revenue from Contracts with Customers (Continued...)

Timing of revenue recognition

Goods transferred at a point in time

Services transferred over time

11,09,65,350

12,38,32,687

Total revenue from contracts with customers

11,09,65,350

12,38,32,687

The company collects GST on behalf of the Government on saie of certain books and on services. Hence, GST is not included in Revenue from operations.

## b) Contract Balances

| Trade receivables    | 31st March, 2020 | 31st March, 2019 |
|----------------------|------------------|------------------|
| Contract assets      | 13,79,97,904     | 14,93,44,660     |
| Contract liabilities |                  | •                |

Trade receivables are non-interest bearing and are generally on terms of 180 days. In March 2020, INR 1,77,55,051/- (March 2019: INR 2,04,13,491) was recognised as provision for expected credit losses on trade receivables.

## c) Right of return assets and refund liabilities

| Refund liabilities                        | 31st March, 2020 | 31st March, 2019 |
|---|------------------|------------------|
|   |                  | -                |
| Arising from retrospective volume rebates |                  |                  |
| Arising from rights of return             |                  |                  |

## d) Reconciling the amount of revenue recognised in the statement of profit and loss with the contracted price

|                                      | 31st March, 2020 | 31st March, 2019 |
|--------------------------------------|------------------|------------------|
| Revenue as per contracted price      | 13,21,70,117     | 13,99,99,770     |
| Adjustments                          |                  | 22,33,35,170     |
| Sales return                         | 1,57,66,575      | 1,44,42,416      |
| Discount                             | 54,38,192        | 17,24,676        |
| Revenue from contract with customers | 11,09,65,350     | 12,38,32,678     |

## e) Perfomance obligation

Information about the Company's performance obligations are summarised below:

## **Books and Educational Kits**

The performance obligation is satisfied upon delivery of the goods to the Transporter designated by the customer or to the customer whichever is earlier.

The customer has an right to return material to an extent as may be agreed upon with each customer or within the limits as may be determined by the company. The customer is also eligible for turnover and additional discounts based on achievement of revenue targets as may be agreed.

The companies, Vikas Publishing House Pvt Ltd and S Chand and Company Limited ("the group companies") had provided printing/paper supply to the company, on credit terms. Due to which, as on date trade payable of Rs. 4,56,72,327/- are payable to Vikas Publishing House Pvt Ltd and Rs. 1,84,44,054/- to S Chand and Company Limited. The business of company has had cash flow issues for the last couple of years. Therefore, payments of the group companies are not immediately possible. The management of the company and group companies are proposing to convert above mentioned outstanding amount of trade payable into an unsecured loans convertible at the option of the group companies at mutually agreeable terms. Necessary approvals from board and shareholder as applicable as per companies act 2013, shall be requested.

## 45 Previous Figures

Previous year figures have been regrouped/ reclassified, where necessary, to confirm to this year's classification.

For J P Chawla & Co. LLP Chartered Accountants FRN:-001875N/N500025

per Rajat Chawla

Partner

Membership No.: 510745

Place: New Delhi Date: 17-06-2020 For and on behalf of the Board of Directors of

BPI (INDIA) Private Limited

Jai Saxena Director

(DIN:00215033)

Place : New Delhi Date: 17-06-2020 Vidya Saxena Director

(DIN:00215116)

Place: New Delhi Date: 17-06-2020